



## U.S. DEPARTMENT OF VETERANS AFFAIRS OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION (00SB)

# SUBCONTRACTING OPPORTUNITIES DIRECTORY NOVEMBER 2005

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### **Subcontracting Program - FAR 19.7**

Any contractor receiving a contract for more than the simplified acquisition threshold must agree in the contract that small, small disadvantaged, womenowned, HUBZone, service-disabled and veteran-owned small business concerns will have the maximum practicable opportunity to participate in contract performance consistent with its efficient performance

Prime contractors must also establish procedures to ensure the timely payment of amounts due pursuant to the terms of their subcontracts with small, small disadvantaged, women-owned, HUBZone, service-disabled and veteran-owned small business concerns.

In negotiated acquisitions expected to exceed \$500,000 (\$1,000,000 for construction) and that has subcontracting possibilities, shall require the apparently successful offeror to submit an acceptable subcontracting plan.

We recommend that you investigate the use of the Sub-Net database. Sub-Net is a database online by the Small Business Administration (SBA). It can be accessed via the World Wide Web at http://web.sba.gov/subnet/. Prime contractors should use SUB-Net to post subcontracting opportunities. These may or may not be reserved for small business, and they may include either solicitations or other notices -- for example, notices of sources sought for teaming partners and subcontractors on future contracts. Small businesses can review this web site to identify opportunities in their areas of expertise. While the web site is designed primarily as a place for large businesses to post solicitations and notices, it can also be used by Federal agencies, state and local Governments, non-profit organizations, colleges and universities, and even small businesses for the same purpose. The new web site will shift the traditional marketing strategy from the shotgun approach to one that is more focused and sophisticated. Instead of marketing blindly to hundreds of prime contractors, with no certainty that any given company has a need for their product or service, small businesses can use their limited resources to identify concrete, tangible opportunities and then bid on them.

The Prime Contractors Small Business Liaison Directory gives you point of contacts for all the prime contractors' small business liaisons, with their address, email, telephone, fax, and type of business as well as a listing of their potential subcontracting opportunities. You as small businesses must market the prime contractors. You may contact Ms. Lynette Simmons at (202) 565-8136 or Mr. Mark Taylor (202) 565-8128 if you need assistance in identifying potential subcontracting opportunities with the prime contractors.



**AMBULANCE SERVICES** 

**COMPANY:** Rural Metro Medical Services

ADDRESS: 6405 218th Street, S.W.

CITY: Mountlake, STATE: WA ZIPCODE: 98270

SMALL BUSINESS LIAISON: Mr. Mike Osborne - Mr. Rob Zachrich

EMAIL ADDRESS: Mike Osborne@rmetro.com; rob\_zachrich@metro.com

**TELEPHONE NUMBER:** (425) 744-8706 **FAX NUMBER:** (425) 771-3891

PRODUCT AND/OR SERVICE DESCRIPTION: Ambulance Services

**TYPE OF BUSINESS:** Transportation

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Ambulance, stretchers, uniforms, custom decaling, plumbing, lock smith, office supplies, printing,

welding, towing, pest control, graphic, furniture, stamps, janitorial, water service, carpet/upholstery, painting, auto glass and detailer



**ARCHITECT-ENGINEER SERVICES** 

**COMPANY:** Astorino

ADDRESS: 227 Fort Pitt Boulevard

CITY: Pittsburgh STATE: PA ZIPCODE: 15222 SMALL BUSINESS LIAISON: Mr. Michael P. Linder, R.A.

EMAIL ADDRESS: mlinder@astorino.com
TELEPHONE NUMBER: (412) 209-2824
FAX NUMBER: (412) 765-1711

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Design, design guidelines, estimating, civil engineering, ADA compliance vertical transport, fire

protection engineering, catering services, printing reproduction services, supply vendor, photography

**COMPANY:** Cannon/The LA Group

ADDRESS: 100 Wilson Boulevard – Suite 2900 CITY: Arlington, STATE: VA ZIPCODE: 22209 SMALL BUSINESS LIAISON: Mr. Mark Farmer EMAIL ADDRESS: <a href="mailto:mfarmer@cannondesign.com">mfarmer@cannondesign.com</a>

**TELEPHONE NUMBER:** (703) 907-2300 **FAX NUMBER:** (703) 907-2050

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Door hardware, cost estimating, seismic design, historic prevention, LEED consulting, land surveying, transportation engineering, elevator consultant, security and force protection, food service, printing, supplies, photography, audio visual consultant, environmental engineering, interior design, lab planners, lighting design

COMPANY: Carastro & Associates/Ellerbe Becket6 Inc

ADDRESS: 1001 G Street, N.W.

CITY: Washington, STATE: DC ZIPCODE: 20001 SMALL BUSINESS LIAISON: Ms. Ronnie Prince EMAIL ADDRESS: ronnie prince@ellerbebecket.com

**TELEPHONE NUMBER:** (202) 854-9227 **FAX NUMBER:** (202) 654-9301

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Electrical, circuit tracing, hazardous material analysis, construction phasing, civil engineering, cost

estimating, site surveying materials and supplies

**COMPANY:** Carter & Burgess **ADDRESS:** 777 Main Street

CITY: Ft. Worth, STATE: TX ZIPCODE: 76102 SMALL BUSINESS LIAISON: Ms. Laurie A. Carter

EMAIL ADDRESS: carterla@c-b.com
TELEPHONE NUMBER: (817) 735-6261
FAX NUMBER: (817) 735-6148

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Electrical, structural, cost estimate, environmental, cultural resources, LBP/asbestos, industrial hygiene and safety, interior design, architecture, geotechnical and civil engineering, drafting and scanning, reproduction, graphics support, construction management, work processing, mailing, dining and food service consultants, planning

**COMPANY: DMJMH+N Inc** 

ADDRESS: 999 West Town & Country Road CITY: Orange, STATE: CA ZIPCODE: 92868 SMALL BUSINESS LIAISON: Mr. Jack Baker EMAIL ADDRESS: jack.baker@dmjm.com

**TELEPHONE NUMBER:** (714) 567-2528 **FAX NUMBER:** (714) 567-2760

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Medical planning, cost estimating, site development, landscape architecture, historic preservation,

construction services, office supplies, printing, geo-technical studies, environmental reports, safety consultation, surveying, cost estimating

**COMPANY:** Ellerbe Becket

ADDRESS: 1001 G Street N.W. - Suite 1000

CITY: Washington, STATE: DC ZIPCODE: 20001 SMALL BUSINESS LIAISON: Ms. Ronnie Prince EMAIL ADDRESS: Ronnie prince@ellerbebecket.com

**TELEPHONE NUMBER: (202) 654-9227 FAX NUMBER: (202) 654-9366** 

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Engineering, food service consulting, fire protection engineering, and construction cost estimating,

civil engineering, hazardous materials analysis, mechanical, electrical hazmat engineers, historic preservation

**COMPANY:** Flad & Associates of Florida **ADDRESS:** 3300 Southwest Archer Road

CITY: Gainesville, STATE: FL ZIPCODE: 32608

**SMALL BUSINESS LIAISON:** Mr. Thomas H. Gyllstrom, AIA

EMAIL ADDRESS: tgyllstrom@flad.com
TELEPHONE NUMBER: (352) 377-6884
FAX NUMBER: (352) 378-3081

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Mechanical, electrical, plumbing, engineering, design services, interior design services, cost

estimating, civil engineering, landscape design, transport engineering

COMPANY: GLHN Architects & Engineers, Inc ADDRESS: 2939 East Broadway Boulevard CITY: Tucson, STATE: AZ ZIPCODE: 85716 SMALL BUSINESS LIAISON: Ms. Ellen Alexander

EMAIL ADDRESS: <u>ealexand@glhn.com</u>
TELEPHONE NUMBER: (520) 881-4546

**FAX NUMBER:** 

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Automatic transport, estimating, interior design, landscape architecture, security, structural

COMPANY: H&L, SOM, CRA, S.A. Miro Joint Venture ADDRESS: 224 South Michigtan Avenue – Suite 1000 CITY: Chicago, STATE: IL ZIPCODE: 60604 SMALL BUSINESS LIAISON: Mr. Tom Fromm EMAIL ADDRESS: tom.fromm@som.com

TELEPHONE NUMBER: (312) 360-4905 FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Cost estimating, information technology, food services, geotech, printing/reproduction, specialty

lighting codes, drafting support, wind analysis, laboratory

**COMPANY:** HDR Architecture Inc **ADDRESS:** 8404 Indians Hills Drive

CITY: Omaha, STATE: NE ZIPCODE: 68114-4049 SMALL BUSINESS LIAISON: Ms. Melissa Mroczek EMAIL ADDRESS: melissa.mroczek@hdrinc.com

**TELEPHONE NUMBER:** (402) 649-8825 **FAX NUMBER:** (402) 399-1394

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

**TYPE OF BUSINESS:** Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Civil and value engineering, historic preservation, landscape architecture, fire protection

engineering, cost estimating, surveying, geotech, other specialty services

COMPANY: Hellmuth Obata & Kassabaum Inc ADDRESS: 300 South Orange Avenue – Suite 1150 CITY: Orlando, STATE: FL ZIPCODE: 32801 SMALL BUSINESS LIAISON: Mr. Tom E. Thomas

EMAIL ADDRESS: tom.thomas@hok.com
TELEPHONE NUMBER: (407) 649-8825

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Materials management consulting, cost estimating, food service consulting,

architecture/engineering services, reproduction services

**COMPANY:** Lee, Burkhart, Liu, Inc **ADDRESS:** 2890 Colorado Boulevard

CITY: Santa Monica, STATE: CA ZIPCODE: 90404 SMALL BUSINESS LIAISON: Mr. Erich Burkhart EMAIL ADDRESS: eburkhart@lblarch.com

**TELEPHONE NUMBER:** (310) 829-2249 **FAX NUMBER:** (310) 829-1736

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Architectural consulting services, environmental engineering, interior design, elevator consulting,

**FAX NUMBER:** (813) 223-7116

specifications, cost estimating

**COMPANY:** Leo A. Daly Company **ADDRESS:** 8600 Indiana Hills Drive

CITY: Omaha, STATE: NE ZIPCODE: 68114

**SMALL BUSINESS LIAISON:** Mr. James A. Hedgpeth, Jr.

EMAIL ADDRESS: jahedgpeth@leoadaly.com

TELEPHONE NUMBER: (402) 391-8111 FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Cost estimating, soli boring, surveying, printing, environmental assessments, acoustical analyses,

landscape architecture

**COMPANY: MACTEC Engineering and Consulting Inc** 

ADDRESS: 1627 Cole Boulevard

CITY: Golden, STATE: CO ZIPCODE: 80401

SMALL BUSINESS LIAISON: Ms. Wendy L. Bartholomew

EMAIL ADDRESS: wlbartholomew@mactec.com

**TELEPHONE NUMBER:** (303) 293-6152 **FAX NUMBER:** (303) 273-5062

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Architectural services, mechanical, electrical, plumbing services, landscape architectural services,

fire protection

**COMPANY:** Nacht & Lewis Architects **ADDRESS:** 600 Q Street - Suite 100

CITY: Sacramento, STATE: CA ZIPCODE: 95814 SMALL BUSINESS LIAISON: Mr. Mike Parrott EMAIL ADDRESS: mparrott@nlarch.com

**TELEPHONE NUMBER:** (916) 329-4000 **FAX NUMBER:** (916) 329-7474

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Mechanical, structural, electrical civil engineers, vertical transportation, hazardous material,

specification, signage, cost estimating, fire/life safety engineering, equipment

**COMPANY: NBBJ LLC** 

ADDRESS: 1555 Lake Shore Drive

CITY: Columbus, STATE: OH ZIPCODE: 43204

SMALL BUSINESS LIAISON: Ms. Peggy Reed - Mr. Henry Chao

EMAIL ADDRESS: <a href="mailto:rreed@nbbj.com">rreed@nbbj.com</a>; <a href="mailto:hchao@nbbj.com">hchao@nbbj.com</a>;

**TELEPHONE NUMBER:** (614) 232-3159 - (614) 241-3543 **FAX NUMBER:** (614) 485-5759 - 485-5543

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Architecture-engineering services

**COMPANY:** QPK Design

ADDRESS: 450 South Salina Street

CITY: Syracuse, STATE: NY ZIPCODE: 13202 SMALL BUSINESS LIAISON: Mr. David McNeil, R.A.

EMAIL ADDRESS: <a href="mailto:dmcneil@qpkdesign.com">dmcneil@qpkdesign.com</a>

**TELEPHONE NUMBER:** (315) 472-7806 **FAX NUMBER:** (315)

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

**TYPE OF BUSINESS:** Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Structural and geotechnical engineering, mechanical, electrical, plumbing, fire protection

engineering

**COMPANY:** RLF/Ellerbe Becket **ADDRESS:** 1001 G Street, NW

CITY: Washington, STATE: DC ZIPCODE: 20001 SMALL BUSINESS LIAISON: Ms. Ronnie Prince EMAIL ADDRESS: ronnie prince@ellerbebecket.com

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

**TYPE OF BUSINESS:** Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Geotech, civil, wind/force protection, landscape, cost, fire protection, materials, food QA, phasing,

land planning

**COMPANY:** Rochester & Associates **ADDRESS:** 425 Oak Street, N.W.

CITY: Gainesville, STATE: GA ZIPCODE: 30501
SMALL BUSINESS LIAISON: Mr. Brad Brannon
EMAIL ADDRESS: bbrannon@rochester-assoc.com

TELEPHONE NUMBER: (770) 718-0600 - Extension 339

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Geotech, architects, archeology, cost estimating, planting and irrigation plan, MEP, structural

**FAX NUMBER:** (770) 718-1678

**COMPANY:** RTKL/JMA

ADDRESS: 1250 Connecticut Avenue, N.W. - Suite 300 CITY: Washington, STATE: DC ZIPCODE: 20036

SMALL BUSINESS LIAISON: Mr. Jeffrey L. Davenport, AIA

EMAIL ADDRESS: jdavenport@rtkl.com TELEPHONE NUMBER: (202) 912-8350

**ELEPHONE NUMBER**: (202) 912-8350 **FAX NUMBER**: (202) 887-5168

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

**TYPE OF BUSINESS:** Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Mechanical Electrical and Plumbing, Vertical Transportation, structural and civil engineering, fire

protection/life safety, geotechnical, cost estimating, food service, environmental

**COMPANY:** Smith Group Inc

ADDRESS: 225 Bush Street - Suite 1100

CITY: San Francisco, STATE: CA ZIPCODE: 94104

SMALL BUSINESS LIAISON: Mr. Paul Bohn EMAIL ADDRESS: paul.bohn@smithgroup.com

**TELEPHONE NUMBER:** (415) 365-3455 **FAX NUMBER:** (415) 495-5091

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Structural/mechanical/electrical engineer, cost estimating, landscape architecture, acoustical

engineering, lab equipment planner, etc.

**COMPANY:** Technicon Engineering Inc

ADDRESS: 440 Martin Luther King Jr., Boulevard CITY: Macon, STATE: GA ZIPCODE: 21210 SMALL BUSINESS LIAISON: Ms. Davia Williams EMAIL ADDRESS: williamsd@technicon-pe.com

**TELEPHONE NUMBER:** (478) 743-8415 **FAX NUMBER:** (478) 743-8239

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

TYPE OF BUSINESS: Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Structural engineering services (pedestrian bridge), topographical survey, geotechnical services,

industrial hygiennist, itnerior and elevator tower, value engineeering, cost estimating, HVAC schematic design and quality control

**COMPANY:** The Ritchie Organization

ADDRESS: 119 South Main Street - Suite 200 CITY: Memphis, STATE: TN ZIPCODE: 38103 SMALL BUSINESS LIAISON: Mr. David Rhodes EMAIL ADDRESS: <a href="mailto:Drhodes@TROARCH.com">Drhodes@TROARCH.com</a>

**TELEPHONE NUMBER: (901) 260-9675 FAX NUMBER: (901) 521-1337** 

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

**TYPE OF BUSINESS:** Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Transportation consulting, plumbing FP field, travel, supplies, catering cost estimating, asbestos

consulting, reproductions, 3D rendering, repairs, vending, etc.

**COMPANY:** URS Group Inc

ADDRESS: 200 Orchard Ridge Drive - Suite 101 CITY: Gaithersburg, STATE: MD ZIPCODE: 20878 SMALL BUSINESS LIAISON: Ms. DeVera Redmond EMAIL ADDRESS: <a href="Devera Redmond@URSCorp.com">Devera Redmond@URSCorp.com</a>

**TELEPHONE NUMBER:** (301) 258-5936 **FAX NUMBER:** (301) 258-5900

PRODUCT AND/OR SERVICE DESCRIPTION: Architect-Engineer

**TYPE OF BUSINESS:** Architecture-Engineering

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Architectural services, drilling, surveying and geo-technical









## Blood

**COMPANY:** Florida Blood Centers Inc **ADDRESS:** 8669 Commodity Circle

CITY: Orlando, STATE: FL ZIPCODE: 32819 SMALL BUSINESS LIAISON: Mr. Michael L. Pratt EMAIL ADDRESS: mpratt@floridabloodcenters.org

**TELEPHONE NUMBER:** (407) 248-5091 **FAX NUMBER:** (407) 248-5095

PRODUCT AND/OR SERVICE DESCRIPTION: Blood

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Blood bags, lab test kits, medical supplies, office supplies, fuels, insurance, medical waste,

computer maintenance, building maintenance, vehicle maintenance, housekeeping, landscaping



#### **COMMUNITY-BASED OUTPATIENT CLINICS**

**COMPANY:** Health Net Federal Services

ADDRESS: 2025 Aerojet Road

CITY: Rancho Cordova, STATE: CA ZIPCODE: 95742 SMALL BUSINESS LIAISON: Ms. Donna Clausen EMAIL ADDRESS: donna.clausen@health.net

**TELEPHONE NUMBER:** (916) 351-5295 **FAX NUMBER:** (916) 351-5295

PRODUCT AND/OR SERVICE DESCRIPTION: Community Based Outpatient Clinic

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Laboratory service, x-ray and radiology services, capital equipment, postage and shipping, publications, reference material, office supplies, printing, consultants, outside services, equipment rent and lease, repair and maintenance, building repair and maintenance and licensing, computer/copier supplies

**COMPANY:** Loma Linda University Health Care **ADDRESS:** 11370 Anderson Street (3675B)

CITY: Loma Linda, STATE: CA ZIPCODE: 92354 SMALL BUSINESS LIAISON: Ms. Lory Turner EMAIL ADDRESS: <a href="mailto:lmturner@ahs.llumc.edu">lmturner@ahs.llumc.edu</a>

**TELEPHONE NUMBER:** (909) 558-2481 **FAX NUMBER:** (909) 588-2532

PRODUCT AND/OR SERVICE DESCRIPTION: Community Based Outpatient Clinic

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Building leases, physician services, medical supplies and equipment, janitorial and related services, local maintenance and repairs, purchased services, general office supplies and furniture,

**COMPANY:** MedMark Services Inc.

ADDRESS: 311 South Wacker Drive - Suite 650 CITY: Chicago, STATE: IL ZIPCODE: 60606 SMALL BUSINESS LIAISON: Mr. William Gecsey EMAIL ADDRESS: Billgecsey@Medmark.com

**TELEPHONE NUMBER:** (312) 935-5911 **FAX NUMBER:** (312) 341-9131

PRODUCT AND/OR SERVICE DESCRIPTION: Community Based Outpatient Clinic

TYPE OF BUSINESS:

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Transcription, housekeeping, medical supplies



#### **CONSTRUCTION AND SERVICES**

**COMPANY:** Boro Developers, Inc

ADDRESS: 400 Feheley Drive - Suite 102

CITY: King of Prussia, STATE: PA ZIPCODE: 19406 SMALL BUSINESS LIAISON: Mr. Bruce H. Shapiro EMAIL ADDRESS: <u>bshapiro@boroconstruction.com</u>

**TELEPHONE NUMBER:** (610) 272-7400 **FAX NUMBER:** (610) 279-2200

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Electrical, mechanical, etc

**COMPANY:** Brandenburg Industrial Service Company

ADDRESS: 1680 John A. Papalas Drive

CITY: Lincoln Park, STATE: MI ZIPCODE: 48146 SMALL BUSINESS LIAISON: Ms. Collene Loredo EMAIL ADDRESS: lorcol@brandenburg.info

**TELEPHONE NUMBER:** (313) 382-2500 **FAX NUMBER:** (313) 382-4373

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: All types of construction equipment and supplies including demolition

**COMPANY:** Carothers Construction Company

ADDRESS: P.O. Box 687

CITY: Water Valley, STATE: MS ZIPCODE: 38965 SMALL BUSINESS LIAISON: Mr. David B. Smith EMAIL ADDRESS: dsmith@carothersconstruction.com

**TELEPHONE NUMBER:** (662) 473-2525 **FAX NUMBER:** (662) 473-4519

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

TYPE OF BUSINESS: Construction

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Janitorial, temporary toilet facilities, trucking, final cleaning, testing services, asbestos abatement, lead based paint abatement, demolition, micro piles, soil treatment, asphalt paving, pavement markings, chain link fencing, landscape restoration, concrete sidewalks and reinforcement fabrication, placing reinforcing, masonry, structural steel fabrication and erection, expansion joint covers, stair nosing, rough carpentry, millwork and cabinetry, waterproofing, fireproofing, roofing, caulking and sealing, doors and frames, glass and glazing, lath and plaster, metal study framing and drywall, ceramic and quarry tile, resilient flooring and base, carpet, painting, lockers, prefabricated building, fire protection, mechanical (partial), temporary electric

**COMPANY:** Clark Construction Group – California LP

ADDRESS: 3100 Bristol Street – Suite 100

CITY: Costa Mesa, STATE: CA ZIPCODE: 92626 SMALL BUSINESS LIAISON: Ms. Carmen Camacho

EMAIL ADDRESS: Carmen.camacho@clarkconstruction.com

TELEPHONE NUMBER: (714) 429-9779 FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** Construction

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Site work, concrete, metals, wood and plastics, thermal and moisture protection, doors and

windows, finishes, conveying systems, mechanical,

**COMPANY:** DTC Office Investments LLC

ADDRESS: 3773 Cherry Creek North Drive – Ptarmigan Building

CITY: Denver, STATE: CO ZIPCODE: 80209
SMALL BUSINESS LIAISON: Ms. Karen Addison
EMAIL ADDRESS: karen.addison@DTCmeridian.com

**TELEPHONE NUMBER:** (303) 321-5070 **FAX NUMBER:** (303) 321-5166

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Drywall, ceilings, millwork, flooring, paint/wall covering, electrical, mechanical, plumbing, architectural/engineering, janitorial, window cleaning, cleaning supplies, elevator maintenance, security, snow removal, landscaping, lighting, life safety, trash

**COMPANY:** F.A. Wilhelm Construction Company Inc **ADDRESS:** 3914 Prospect Street – P.O. Box 516

CITY: Indianapolis, STATE: IN ZIPCODE: 45206-0516

SMALL BUSINESS LIAISON: Mr. Doug Curts EMAIL ADDRESS: dougcurts@fawilhelm.com

**TELEPHONE NUMBER: (317) 359-5411 FAX NUMBER: (317) 468-8346** 

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** Construction

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Wall panels, tile, glass and glazing, glazed aluminum, curtain wall, resilient flooring and base, carpet, painting, metal doors and frames, rebar and mesh erection, structural steel, membrane roofing, elevators, caulking, overhead doors, seamless floor coatings, toilet partitions, fire extinguishes and cabinets, electrical, wheelchair lifts, cubicles and IV track, pneumatic tube system, final cleaning, painting, chutes and collectors, louvers and vents, testing laboratory services, concrete reinforcement, architectural woodwork, compartments and cubicles, cubicle tracks, ready mix concrete supplier, expansion joint cover assemblies, wall and corner guards, fire protection, ice machines, steel fabrication, solid surfacing counter topes, etc., seamless floor coatings, sprayed on fireproofing, drywall, visual display boards, residential appliances, composite panels, mechanical, miscellaneous metals/metal fabrication, fire alarm systems, steel decking, fire stopping, sprayed on insulation, acoustical ceilings, composite panels, concrete reinforcement,, finish carpentry, aluminum windows, temporary heat

**COMPANY:** J. Kokolakis Contracting Inc **ADDRESS:** 202 East Center Street

CITY: Tarpon Springs, STATE: FL ZIPCODE: 34689 SMALL BUSINESS LIAISON: Ms. Machell L. Baetens

EMAIL ADDRESS: machell@kokolakis.com
TELEPHONE NUMBER: (727) 942-2211

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

TYPE OF BUSINESS: Construction

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Miscellaneous steel, drywall, plumbing, electrical sistework, masonry, concrete finishing and

**FAX NUMBER:** (727) 937-5708

cutting, roofing, scheduling, fire protection, mechanical, demolition, painting, doors and hardware, landscaping

**COMPANY:** J.M. Wilkerson Construction Company Inc

ADDRESS: 1734 Sands Place

CITY: Marietta, STATE: GA ZIPCODE: 30067 SMALL BUSINESS LIAISON: Mr. Jay Wicklund EMAIL ADDRESS: jwicklund@jmwilkerson.com

**TELEPHONE NUMBER:** (770) 953-2659 **FAX NUMBER:** (770) 933-9665

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: All types and phases of construction

**COMPANY:** John F. Otto, Inc **ADDRESS:** 1717 2nd Street

CITY: Sacramento, STATE: CA ZIPCODE: 95814 SMALL BUSINESS LIAISON: Mr. Joe Kerekgyarto EMAIL ADDRESS: JK@Ottoconstruction.com

**TELEPHONE NUMBER: (916) 441-6870 FAX NUMBER: (916) 441-6138** 

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Demolition/asbestos, landscape and irrigation, site work, rebar, architectural precast, structural steel, miscellaneous metals, roofing, doors, frames and hardware, glass and glazing, metal studs and drywall, veneer plaster, ceramic tile, acoustical ceilings, flooring, painting, miscellaneous specialties, equipment, architectural woodwork, mechanical, fire protection, electrical

**COMPANY:** Johnson Controls Inc **ADDRESS:** 1801 67th Avenue, North

CITY: Minneapolis, STATE: MN ZIPCODE: 55430 SMALL BUSINESS LIAISON: Mr. Robert W. Brooks EMAIL ADDRESS: Robert.W2.Brooks@JCl.com

**TELEPHONE NUMBER:** (763) 585-5124 **FAX NUMBER:** (763) 566-2208

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Lighting retrofit, steam optimization, windows building 9 and 10, ice machines, power factor

correction, out building boilers, VFD installation, mechanical/electrical

**COMPANY:** Lease Crutcher Lewis **ADDRESS:** 107 Spring Street

CITY: Seattle, STATE: WA ZIPCODE: 98104-1052 SMALL BUSINESS LIAISON: Mr. Scott Chapman EMAIL ADDRESS: Scott.Chapman@lewisbuilds.com

**TELEPHONE NUMBER:** (206) 622-0500 **FAX NUMBER:** (206) 622-6541

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Supply/concrete install masonry, doors/frames/hardware, mechanical, demolition/asbestos removal, each work/grading/utilities, furnish reinforcing steel install, metal decking, structural steel installation, casework, roofing, flashing, insulation, coiling doors, windows/glazing, gypsum, framing, E.I.FS, cement board sheathing, fireproofing, acoustical ceilings, flooring, ceramic tile, painting, fire sprinklers, electrical, sheet metal, storefront systems, some data/telecom work, painting

**COMPANY:** Manhattan/Ellerbe Becket

ADDRESS: 204 South Hoover Boulevard – Suite 112 CITY: Tampa, STATE: FL ZIPCODE: 33609 SMALL BUSINESS LIAISON: Mr. Terry Donathan

EMAIL ADDRESS: tdonathan@manhattanconstruction.com

**TELEPHONE NUMBER:** (813) 675-1960 **FAX NUMBER:** (813) 675-1968

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Structure and utility excavation; fill, backfill, compaction, port and cement concrete paving; concrete curbs, pre-cast concrete pavers, trench grates and frames, lawns, grasses, concrete forms and accessories, concrete reinforcement, basic masonry materials and methods, unit masonry assemblies, metal finishes, structural steel, load-bearing steel studs, metal fabrications, handrails and railings (steel), interior finish carpentry, sheet waterproofing (modified bituminous), metal wall panels, protected membrane roofing, sheet metal flashing and trim, roof specialties and accessories, metal doors and frames, interior aluminum frames, wood doors, aluminum entrances and storefronts, fixed aluminum windows, finish hardware, glazing, gypsum board, sheathing, tile, acoustical ceilings, carpet tile, vinyl wall covering, paints, multi-colored paint coatings, high-performance coatings, toilet compartment (metal), wall louvers, wall and corner guards, fire extinguishers, cabinets, accessories, toilet accessories, projection screens, light6ing controls, analog, addressable fire alarm systems, fire suppression piping, basic mechanical materials and methods, basic electrical materials and methods, commission

**COMPANY:** P.J. Dick Incorporated **ADDRESS:** 1020 Labanon Road

CITY: West Mifflin, STATE: PA ZIPCODE: 15122 SMALL BUSINESS LIAISON: Mr. Walter Czekaj

EMAIL ADDRESS: wczekaj@pjdick.com
TELEPHONE NUMBER: (412) 562-9300
FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** General conditions, allowances, design services, fencing, earthwork, mine grouting, earth retention systems, caissons, landscaping, asphalt paving, sewers, pavement markings, PT tendons, CIP concrete, architectural precast, masonry, metal fabrications, expansion joints, carpentry, waterproofing/coatings, caulking/sealants, roofing, doors/frames, glazing, drywall/acoustical, flooring, painting, flagpole, signage, fire specialties, HVAC, plumbing/fire protection, electrical

**COMPANY:** Ragnar Benson Inc

ADDRESS: 250 South Northwest Highway - Suite 201 CITY: Park Ridge, STATE: IL ZIPCODE: 60068 SMALL BUSINESS LIAISON: Ms. Debbie Eaker EMAIL ADDRESS: debbie.eaker@rbic.com

**TELEPHONE NUMBER:** (847) 698-5665 **FAX NUMBER:** (847) 692-9320

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Final cleaning service, supply of structural steel items, millwork materials and fabricated items, glass and glazing material, drywall materials and services, flooring materials and services, chalk and tack board, wall protection items, miscellaneous building specialties, toilet and bathroom accessories, fire protection materials, plumbing materials and services, HVAC and mechanical system materials and services, electrical materials and services

**COMPANY:** Swank Enterprises **ADDRESS:** P.O. Box 568

CITY: Valier, STATE: MT ZIPCODE: 59486 SMALL BUSINESS LIAISON: Ms. Teresa Frantz EMAIL ADDRESS: tfrantz@swankenterprises.com

**TELEPHONE NUMBER:** (406) 279-3241 **FAX NUMBER:** (406) 279-3321

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

TYPE OF BUSINESS: Construction

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Paving, landscaping, membrane roofing, masonry, steel erection, steel (joists, deck, structural and supplies), metal stairs and railings, doors and frames, insulation, flooring, painting, glass and glazing, casework, toilet accessories, fire sprinklers,

miscellaneous materials and supplies, mechanical and electrical

**COMPANY:** The Hayner Hoyt Corporation **ADDRESS:** 1820 LeMoyne Avenue

CITY: Syracuse, STATE: NY ZIPCODE: 13208 SMALL BUSINESS LIAISON: Mr. Gary V. Thurston EMAIL ADDRESS: <a href="mailto:Gthurston@HaynerHoyt.com">Gthurston@HaynerHoyt.com</a>

**TELEPHONE NUMBER:** (315) 455-5941 **FAX NUMBER:** (315) 454-8204

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

TYPE OF BUSINESS:

POTENTIAL SUBCONTRACTING OPPORTUNITIES: All types of construction work

**COMPANY:** Todd Construction

ADDRESS: 18407 SW Boones Ferry Road CITY: Tigard, STATE: OR ZIPCODE: 97224 SMALL BUSINESS LIAISON: Mr. Ken Dixon EMAIL ADDRESS: kdixon@toddconstruction.com

**TELEPHONE NUMBER:** (503) 620-7652 **FAX NUMBER:** (503) 620-6825

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Electrical, mechanical, fire protect, finishes, flooring, drywall, sheet metal, masonry, landscape,

paving, demo, earthwork, abatement, specialties, wood products, casework, skylights, door packaging, roofing, rebar, window cvr, other

**COMPANY:** Tremco

ADDRESS: 3735 Green Road

CITY: Beachwood, STATE: OH ZIPCODE:

**SMALL BUSINESS LIAISON:** Ms. Lilly P. Holt – Ms. Beverly Kuykendall **EMAIL ADDRESS:** lholt@tremcoinc.com; bkuykendall@tremcoinc.com

**TELEPHONE NUMBER:** (770) 330-0231 – (310) 614-1452 **FAX NUMBER:** (770) 801-7987

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Restoration/replacement of built-up roofs; labor except for project management and some superintendent work, materials except for roofing and weatherproofing materials; alteration, repair and O&M services; landscaping seeding, etc., local purchases, expendables

**COMPANY:** Walsh/DeMaria Joint Venture **ADDRESS:** 929 West Adams Street

CITY: Chicago, STATE: IL ZIPCODE: 60607 SMALL BUSINESS LIAISON: Mr. Doug Kowert EMAIL ADDRESS: dkowert@walshgroup.com

**TELEPHONE NUMBER:** (312) 563-5426 **FAX NUMBER:** (312) 563-5962

PRODUCT AND/OR SERVICE DESCRIPTION: Construction

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Structural steel and miscellaneous metals, fire protection, plumbing HVAC, electrical pre-cast, elevators, demolition, landscaping, masonry, roofing, site utilities, fireproofing, light-gauge framing, gypsum assemblies, acoustic ceiling, caulking, asphalt paving, ceramic tile, resilient flooring, carpet, painting, light gauge framing, gypsum assemblies, toilet accessories, lockers, electrical supplies, HVAC supplies, piping supplies, fire protection supplies, plumbing



### **CONSULTING SERVICES**

**COMPANY:** Logistics Management Institute

ADDRESS: 2000 Corporate Ridge

CITY: McLean, STATE: VA ZIPCODE: 22102-7805 SMALL BUSINESS LIAISON: Ms. LeNaye Willis-Lloyd

EMAIL ADDRESS: <u>LWillis@LMI.Org</u>
TELEPHONE NUMBER: (703) 917-7176

FAX NUMBER: (703) 917-7100

PRODUCT AND/OR SERVICE DESCRIPTION: Consulting Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Consulting, accounting

**COMPANY:** Mercer Human Resource Consulting - Formerly William M. Mercer Inc.

**ADDRESS:** 3131 East Camelback Road - Suite 300 **CITY:** Phoenix, **STATE:** AZ **ZIPCODE:** 85016

SMALL BUSINESS LIAISON: Mr. Charles P. 'Chip' Carbone

EMAIL ADDRESS: <a href="mailto:Chip.Carbone@Mercer.com">Chip.Carbone@Mercer.com</a>

**TELEPHONE NUMBER:** (404) 442-3100 **FAX NUMBER:** (404) 442-3300

PRODUCT AND/OR SERVICE DESCRIPTION: Consulting Services

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** National content area expertise not available in mercer, consumer and family advocacy organization to assist with key informant interviews and focus groups, word processing, graphics, mail room services for training materials

COMPANY: The Advisory Board Company ADDRESS: 600 New Hampshire Avenue, N.W. CITY: Washington, STATE: DC ZIPCODE: 20037 SMALL BUSINESS LIAISON: Ms. Traci P. Anderson

EMAIL ADDRESS: andersot@advisory.com

**TELEPHONE NUMBER:** (202) 266-6506 **FAX NUMBER:** (202) 672-5700

**PRODUCT AND/OR SERVICE DESCRIPTION:** Consulting Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Faculty consultant, events including location, food and beverage, teleconference, content

consultant supplies, shipping/postage, materials



#### **COST PER TEST SERVICES**

**COMPANY:** Beckman Coulter, Inc.

ADDRESS: 200 South Kraemer Boulevard
CITY: Brea, STATE: CA ZIPCODE: 92621
SMALL BUSINESS LIAISON: Mr. Richard Malone

EMAIL ADDRESS: rhmalone@beckman.com; tdstokes@beckman.com

**TELEPHONE NUMBER:** (714) 691-6558 **FAX NUMBER:** (714) 961-6610

PRODUCT AND/OR SERVICE DESCRIPTION: Cost Per Test

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising, automotive repair, bearings, cable harness, carpet installation, castings, chemical disposition, chemicals, computers and related components, construction services displays, electronic components, electrical components, fasteners, florist, gaskets, glass, injection molding, janitorial services, lamps, landscape service, lead, machining, maintenance services, metals, motors, packaging, plastics, printing and graphics, signage, stamping, translations, transportation services, tooling, welding, wire and cable assemblies

**COMPANY:** Dade Behring, Inc **ADDRESS:** 1717 Deerfield Road

CITY: Deerfield, STATE: IL ZIPCODE: 60015 SMALL BUSINESS LIAISON: Mr. Jerry G. Arthur EMAIL ADDRESS: <u>Jerry\_Arthur@dadebehring.com</u>

**TELEPHONE NUMBER:** (847) 236-7187 **FAX NUMBER:** (847) 236-7018

PRODUCT AND/OR SERVICE DESCRIPTION: Cost Per Test

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Safety supplies, testing equipment, electronics, molded parts, fabrication, printing, promotional office supplies, office equipment, janitorial services, transportation, repair supplies, construction, machine products, electronic supplies, business forms, spare parts kitting, raw materials, telecommunications, packaging

**COMPANY:** Diagnostic Products Corporation **ADDRESS:** 5210 Pacific Concourse Drive

CITY: Los Angeles, STATE: CA ZIPCODE: 90045-5597 SMALL BUSINESS LIAISON: Mr. Howard A. Wilson

EMAIL ADDRESS: <a href="mailto:hwilson@dpconline.com">hwilson@dpconline.com</a>

**TELEPHONE NUMBER:** (800) 372-1782 – Extension 7356 **FAX NUMBER:** 

**PRODUCT AND/OR SERVICE DESCRIPTION:** Cost Per Test

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging supplies, raw materials, machined parts, sheet metal parts, plastic parts: molded,

machined and formed, electrical and electronic parts including PCBs, professional contracted services, facility maintenance, food services

**COMPANY:** Ortho-Clinical Diagnostics **ADDRESS:** 1001 Indigo Creek Drive

CITY: Rochester, STATE: NY ZIPCODE: 14626 SMALL BUSINESS LIAISON: Mr. Mark Zaremski EMAIL ADDRESS: <u>mzaremski@hesus.jnj.com</u>

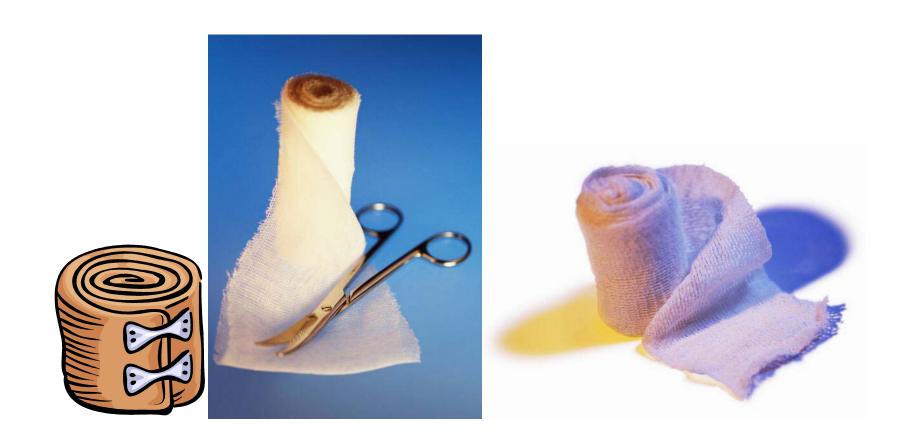
**TELEPHONE NUMBER:** (585) 453-3197 **FAX NUMBER:** (585) 453-3878

PRODUCT AND/OR SERVICE DESCRIPTION: Cost Per Test

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Premiums, computer equipment, maintenance, repair orders, marketing and advertising, cost of goods sold components, event planning, raw material, consulting, office products, uniform rental, copier paper, printing, construction and general

contracting



**CUSTOM STERILE SURGICAL PACKS** 

**COMPANY:** Professional Hospital Supply Inc

ADDRESS: 41980 Winchester Road

CITY: Temecula, STATE: CA ZIPCODE: 92590 SMALL BUSINESS LIAISON: Mr. Jed L. Marcus

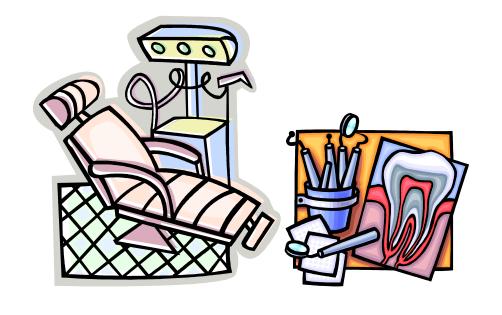
EMAIL ADDRESS: jmarcus@phsyes.com

**TELEPHONE NUMBER:** (951) 296-2600 – Extension 1290 **FAX NUMBER:** (951) 296-2637

PRODUCT AND/OR SERVICE DESCRIPTION: Custom Sterile Surgical Packs

TYPE OF BUSINESS: Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Surgical drapes and gowns, packaging, gauze, ndl centers, light handles, labels, suction tubing, electro surgery, glades, syringes, urological, suture, endo, cpts, tapes, adhesive skin drapes, sponges, staplers, litigation, non-woven towels, plastics, end mechanicals, skin markers, iv sets, cardiovascular components, stockinet, fluid management - cath lab, ophthalmic sponges and wipes, arterial ndls, guide wires, equipment covers, tubing connectors, orthopedic implants, anesthesia, cystotomes, eye shields, pledgets, nasal splints, dissector sponges, prep solution, bandages, pick and central line kits, Teflon pledgets, bone wax, filters, gel foam, plastic containers and clamps, personal care components, antifog, wound closures, cotton tip applicators, cord clamps, elastic bandages, dressings, suture bags, insulation tubing, underpads, sterilization pouches, surgical blades and scalpels, viscera retr, cath lab comps, surgical gloves



## **DENTAL EQUIPMENT AND SUPPLIES**

**COMPANY:** A-Dec, Inc.

ADDRESS: 2601 Crestview Drive

CITY: Newberg, STATE: OR ZIPCODE: 97128 SMALL BUSINESS LIAISON: Mr. Jerry Boers EMAIL ADDRESS: jerry.boers@a-dec.com

**TELEPHONE NUMBER:** (503) 537-2721 **FAX NUMBER:** (503) 537-2742

**PRODUCT AND/OR SERVICE DESCRIPTION:** Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Electronic and mechanical components, raw material, packaging, machining, printing, hardware,

silk screening, pad printing, cable assembly, plastic products, castings, machining, hose assembly, OEM products, lighting

**COMPANY:** DentalEZ Group

**ADDRESS:** 101 Lindenwood Drive - Suite 225 CITY: Malvern, STATE: PA ZIPCODE: 19355

**SMALL BUSINESS LIAISON:** Mr. Ed Holland - Mr. John Brunozzi

**EMAIL ADDRESS:** <a href="mailto:eholland@dentalez.com">eholland@dentalez.com</a>

**TELEPHONE NUMBER: (251) 937-6781 FAX NUMBER: (251) 937-0461** 

PRODUCT AND/OR SERVICE DESCRIPTION: Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Wiring devices, plastics, metal, castings, corrugated board, maintenance and repair operations

items

**COMPANY:** Dentsply International **ADDRESS:** 625 Slater Lane - Suite 203

CITY: Alexandria, STATE: VA ZIPCODE: 22314 SMALL BUSINESS LIAISON: Ms. Tionette Wright

EMAIL ADDRESS: twright@dentsply.com

**TELEPHONE NUMBER:** (703) 451-1900 - Extension 323 **FAX NUMBER:** (703) 778-9769

PRODUCT AND/OR SERVICE DESCRIPTION: Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Machining, springs, consulting, metals, plaxing, trucking, printing, chemicals, circuit boards,

components, adhesive, computer, resins

**COMPANY:** G.C. America

ADDRESS: 3737 West 127th Street

CITY: Alsip, STATE: IL ZIPCODE: 60803 SMALL BUSINESS LIAISON: Mr. Mike McAuliffe EMAIL ADDRESS: mike\_mcauliffe@gcamerica.com

**TELEPHONE NUMBER:** (708) 926-3079 **FAX NUMBER:** (708) 597-1647

**PRODUCT AND/OR SERVICE DESCRIPTION:** Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Graphic Arts, raw material supplies, computer, professional service, packaging

**COMPANY:** Henry Schein, Inc

ADDRESS: 135 Duryea Road (MA-460)

CITY: Melville, STATE: NY ZIPCODE: 11747 SMALL BUSINESS LIAISON: Mr. Mark Schreder EMAIL ADDRESS: Mark.Schreder@henryschein.com

**TELEPHONE NUMBER:** (704) 902-6450 **FAX NUMBER:** (704) 697-9622

PRODUCT AND/OR SERVICE DESCRIPTION: Dental Equipment and Supplies

TYPE OF BUSINESS: Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES:

**COMPANY:** Kavo American Corporation

**ADDRESS:** 340 East Main Street

CITY: Lake Zurich, STATE: IL ZIPCODE: 60047

**SMALL BUSINESS LIAISON:** Mr. Richard C. Maynard – Mr. Michael Sherman

EMAIL ADDRESS: rick.maynard@kavo.com

**TELEPHONE NUMBER:** (847) 550-6800 **FAX NUMBER:** (847) 550-6825

**PRODUCT AND/OR SERVICE DESCRIPTION:** Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Plumbing, photography, hand piece sub-assembly, electronics assembly, metal fabrication, landscaping, project planning, dental education, display set-up labor, government bid solicitation, subcomponent manufacturing, dental education, project planning, goods acquisition, utilities, computer support, asset acquisition

**COMPANY:** Kerr Corporation

ADDRESS: 1717 West Collins Avenue

CITY: Orange, STATE: CA ZIPCODE: 92867 SMALL BUSINESS LIAISON: Ms. Pamela L. Gomoll EMAIL ADDRESS: Pamela.gomoll@sybrondental.com

**TELEPHONE NUMBER:** (714) 516-7589 **FAX NUMBER:** (714) 516-7648

PRODUCT AND/OR SERVICE DESCRIPTION: Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Metals, metal/tubing, electronics, assemblies, packaging, plastics, office products, injection molding

**COMPANY:** Nobel Biocare Inc

**ADDRESS:** 22715 Savi Ranch Parkway

CITY: Yorba Linda, STATE: CA ZIPCODE: 92887 SMALL BUSINESS LIAISON: Mr. Frank R. Roberson EMAIL ADDRESS: frank.roberson@nobelcare.com

**TELEPHONE NUMBER:** (714) 282-5066 **FAX NUMBER:** (714) 282-0590

PRODUCT AND/OR SERVICE DESCRIPTION: Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Machining, packaging, printing, chemicals, office supplies, electrical components, debugging, office

furniture, equipment, plasters-molded, auditing

**COMPANY:** Ormco Corporation

ADDRESS: 1332 South Lone Hill Avenue

CITY: Glendora, STATE: CA ZIPCODE: 91740

SMALL BUSINESS LIAISON: Ms. Barbara Maakestad

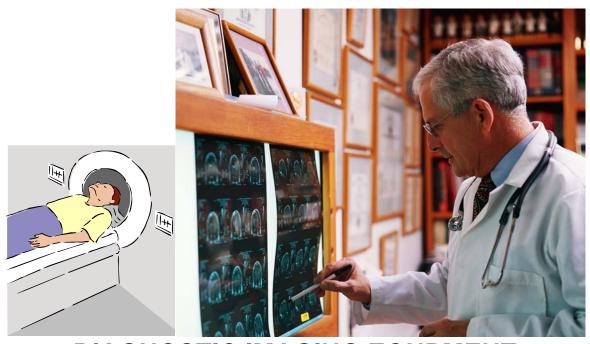
EMAIL ADDRESS: barbara.maakestad@sybrondental.com

**TELEPHONE NUMBER:** (909) 596-0247 - Extension 5757 **FAX NUMBER:** (909) 962-5751

**PRODUCT AND/OR SERVICE DESCRIPTION:** Dental Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Grounds maintenance, janitorial services, copying machine services, fire equipment, arch wires, corrugated boxes, labels, tubing, steel, gold braze, latex, polyurethane, gages, micrometers, tooling, outside supplier processes, trucking, vending, plastics, chemicals, electronis, chemicals, stamping, plastics, steel, hardware, scales, service support, calibration, welding, tooling, tool grinding, instruments, advertising, refrigeration, custom tooling, machine shops, bearings, screws, chemicals, stainless steel tacks, springs, custom molds, wire cloth, heat treating, paper, koline cleaning, paint, instruments, gauges, compounds, steel, tools, brackets, custom manufctureres, grinding shops, die and stamps, signs, instruments, office supplies, medical supplies, heating equipment, slides, plastic boxes, custom packaging, copier paper, furniture, alloys, equipment rentals, lab and electronic supplies, metal



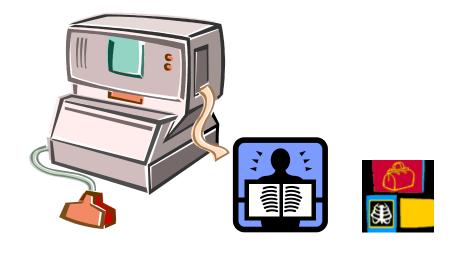
DIAGNOSTIC IMAGING EQUPMENT

COMPANY: Toshiba America Medical Systems, Inc. ADDRESS: 1965 Evergreen Boulevard - Suite 300 CITY: Duluth, STATE: GA ZIPCODE: 30096 SMALL BUSINESS LIAISON: Mr. Mike Marker EMAIL ADDRESS: Mmarker@TAMS.com

PRODUCT AND/OR SERVICE DESCRIPTION: Diagnostic Imaging Equipment

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising, consulting services, electric repair service, food service, landscaping, moving and storage, plant maintenance, recruiting, miscellaneous inventory, sales agent, rigging, computer equipment and supply, tradeshow services, equipment and repair services, training, temporary employment, travel agency, marketing supplies, graphic design, janitorial, installation/deinstallation of equipment, office supplies, printing, office equipment rental, auto leasing, electronics, magazine publications, material handling, telephone services, research, utilities, inventory



# DIAGNOSTIC X-RAY AND RELATED SYSTEMS AND EQUIPMENT INCLUDING INSTALLATION

COMPANY: G.E. OEC Medical System Inc ADDRESS: 3724 National Drive - Suite 100 CITY: Raleigh, STATE: NC ZIPCODE: 27612 SMALL BUSINESS LIAISON: Ms. Danita Pergerson EMAIL ADDRESS: danita.pergerson@med.ge.com

**TELEPHONE NUMBER:** (800) 728-6596 **FAX NUMBER:** (919) 881-8367

PRODUCT AND/OR SERVICE DESCRIPTION: Diagnostic X-Ray Systems and Related Equipment Including Installation

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Electronic components, printed circuit boards, data processing telecommunication equipment, metal fabricating and stamping, electrical hardware, packaging material, transportation, advertising, janitorial services and supplies, fasteners, grease, oil, machine parts, consulting, light assembly, tools, material storage warehouse, chemicals, office supplies, computer software and services, construction, metal products, machine tools, material handling, guard service, test equipment, plastics, temporary personnel computer supplies

COMPANY: G.E. Healthcare Technologies - Includes Datex Ohmeda ADDRESS: West 720 - 3000 Grandview Boulevard - P.O. Box 414 CITY: Waukesha, - Milwaukee, STATE: WI ZIPCODE: 53188 - 53201 SMALL BUSINESS LIAISON: Ms. Claudia Miscikowski@med.ge.com

EMAIL ADDRESS: claudia.miscikowski@med.ge.com

**TELEPHONE NUMBER:** (262) 544-3563 **FAX NUMBER:** (262) 548-2721

PRODUCT AND/OR SERVICE DESCRIPTION: Diagnostic X-Ray and Related Systems and Equipment Including Installation

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Electronic components, printed circuit boards, data processing telecommunication equipment, metal fabricating and stamping, electrical hardware, packaging material, transportation, advertising, janitorial services and supplies, fasteners, grease, oil, machine parts, consulting, light assembly, tools, material storage warehouse, chemicals, office supplies, computer software and services, construction, metal products, machine tools, material handling, guard service, test equipment, plastics, temporary personnel computer supplies

**COMPANY:** Hologic Inc **ADDRESS:** 35 Crosby Drive

CITY: Bedford, STATE: MA ZIPCODE: 01730

**SMALL BUSINESS LIAISON:** Mr. Brad Herrington - Ms. Diane Conlin **EMAIL ADDRESS:** <u>bherrington@hologic.com</u>; <u>dconlin@hologic.com</u>

**TELEPHONE NUMBER:** (781) 999-7300 **FAX NUMBER:** (781) 280-0614

PRODUCT AND/OR SERVICE DESCRIPTION: Diagnostic X-Ray and Related Systems and Equipment Including Installation

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Electrical and mechanical installation of bone densitometry imaging systems, janitorial, cleaning

services and other support services

**COMPANY:** Konica Minolta Medical/Imaging USA Inc.

ADDRESS: 411 Newark Pompton Turnpike CITY: Wayne, STATE: NJ ZIPCODE: 07470 SMALL BUSINESS LIAISON: Mr. Kenneth Gatto EMAIL ADDRESS: kgatto@mi.konicaminolta.us

**TELEPHONE NUMBER:** (973) 633-1500 - Extension 3150 **FAX NUMBER:** (973) 633-5456

PRODUCT AND/OR SERVICE DESCRIPTION: Diagnostic X-Ray and Related Systems and Equipment Including Installation

**TYPE OF BUSINESS:** Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Trucking, printing, inventory, supplies

**COMPANY:** Medline Industries **ADDRESS:** One Medline Place

CITY: Mundelein, STATE: IL ZIPCODE: 60060 SMALL BUSINESS LIAISON: Ms. Collene Czyznik

EMAIL ADDRESS: Cczyznik@Medline.com

**TELEPHONE NUMBER:** (847) 643-4916 **FAX NUMBER:** (847) 949-2497

PRODUCT AND/OR SERVICE DESCRIPTION: Diagnostic X-Ray and Related Systems and Equipment Including Installation

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Billing for Medicare, shampoo, mouthwash, slippers, cotton tip applicators, tongue blades, furniture recliners, housekeeping supplies for customer, backup tapes, cleaners for computers, component parts, labor for installation of cable at warehouse, instrument cleaners, QTC, elastic bandages, advanced wound care products and customs, brokerage, OR accessories, zinc oxide, gowns, scrubs, warm-ups and DME, pallets, lockers, totes, storage racks for warehouse

COMPANY: Siemens Medical Solutions USA Inc ADDRESS: 51 Valley Stream Parkway - MS J20 CITY: Malvern, STATE: PA ZIPCODE: 19355 SMALL BUSINESS LIAISON: Mr. Vertner Jones EMAIL ADDRESS: vertner.jones@siemens.com

**TELEPHONE NUMBER:** (610) 219-4498 **FAX NUMBER:** (610) 448-1471

PRODUCT AND/OR SERVICE DESCRIPTION: Diagnostic X-Ray and Related Systems and Equipment Including Installation

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Laboratory equipment and services, marketing services, consulting, transducer accessories,

computer distribution, furniture, machine parts, OEM equipment



#### **DIETARY SUPPLEMENTS AND PHARMACEUTICALS**

**COMPANY:** Abbott Laboratories **ADDRESS:** 200 Abbott Park Road

CITY: Abbott Park, STATE: IL ZIPCODE: 60064-6223

SMALL BUSINESS LIAISON: Mr. Brian Delaney EMAIL ADDRESS: <a href="mailto:brian.delaney@abbott.com">brian.delaney@abbott.com</a>

**TELEPHONE NUMBER:** (847) 937-4413 **FAX NUMBER:** (847) 935-0787

**PRODUCT AND/OR SERVICE DESCRIPTION:** Dietary Supplements and Pharmaceuticals

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising/Marketing, banking, capital equipment, computer supplies, construction, delivery, disposables, drug/chemical, electronic components, engineering services, flowers, fuel lubricants, injection molded parts, janitorial, laboratory supplies, laundry services, machined parts, metal fabrication, maintenance repair and operation supplies, narcotics/alcohol, needles/cannula, office supplies, packaging supplies, printing, publishing, safety, transportation

**COMPANY:** Mead Johnson Nutritional **ADDRESS:** 2400 West Lloyd Expressway

CITY: Evansville, STATE: IN ZIPCODE: 47721 SMALL BUSINESS LIAISON: Ms. Susan Blakeslee EMAIL ADDRESS: <a href="mailto:susan.blakeslee@bms.com">susan.blakeslee@bms.com</a>

**TELEPHONE NUMBER:** (812) 429-8579 **FAX NUMBER:** (812) 429-8120

**PRODUCT AND/OR SERVICE DESCRIPTION:** Dietary Supplements and Pharmaceuticals

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Advertising, chemicals, engineering, construction, facilities, printed packaging



#### **DIGITAL HEARING AIDS AND BATTERIES**

**COMPANY:** Micro-Tech Inc

ADDRESS: 6425 Flying Cloud Drive

CITY: Eden Prairie, STATE: MN ZIPCODE: 55344

SMALL BUSINESS LIAISON: Mr. Gordon Bye

EMAIL ADDRESS: gbye@mthering.com
TELEPHONE NUMBED: (952) 995-8802

**TELEPHONE NUMBER:** (952) 995-8802 **FAX NUMBER:** (952) 995-8955

PRODUCT AND/OR SERVICE DESCRIPTION: Digital Hearing Aids

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Cleaning, manufacturing supplies, parts, packaging, information technology, consulting

**COMPANY:** Oticon

ADDRESS: 29 Schoolhouse Road

CITY: Somerset, STATE: NJ ZIPCODE: 08873 SMALL BUSINESS LIAISON: Mr. Jeffery Fisk

EMAIL ADDRESS: <u>JLF@oticonus.com</u>

**TELEPHONE NUMBER:** (800) 227-3921 - Extension 2556 **FAX NUMBER:** (732) 560-0029

PRODUCT AND/OR SERVICE DESCRIPTION: Hearing Aid Batteries

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Printing, CPU items, office supplies, catering maintenance, personnel, travel, promotional items,

account/legal, public relations

**COMPANY: Phonak LLC** 

ADDRESS: 4520 Weaver Parkway

CITY: Warrenville, STATE: IL ZIPCODE: 60555 SMALL BUSINESS LIAISON: Ms. Grace Clark EMAIL ADDRESS: grace.clark@phonak.com

**TELEPHONE NUMBER:** (630) 821-5210 **FAX NUMBER:** (603) 393-7400

PRODUCT AND/OR SERVICE DESCRIPTION: Digital Hearing Aids

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Printing, supplies services, consulting, travel, marketing, equipment, computers, office supplies,

components, tools

**COMPANY:** Rayovac Corporation **ADDRESS:** 601 Rayovac Drive

CITY: Madison, STATE: WI ZIPCODE: 53711 SMALL BUSINESS LIAISON: Mr. Terence L. White

EMAIL ADDRESS: whitet@rayovac.com
TELEPHONE NUMBER: (608) 275-3340
FAX NUMBER: (608) 288-7575

**PRODUCT AND/OR SERVICE DESCRIPTION:** Hearing Aid Batteries

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Zinc, display cards, cans and vent seals, chemicals

**COMPANY:** Unitron Hearing

**ADDRESS:** 2300 Bershire Lane North

CITY: Plymouth, STATE: MN ZIPCODE: 55441 SMALL BUSINESS LIAISON: Mr. Ralph Iverson EMAIL ADDRESS: ralph.iverson@unitronhearing.com

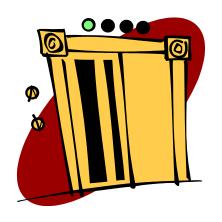
**TELEPHONE NUMBER:** (763) 744-3405 **FAX NUMBER:** (763) 744-3505

PRODUCT AND/OR SERVICE DESCRIPTION: Digital Hearing Aids

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Production components, packaging materials, production accessories/parts, batteries,

programming equipment, software, shell materials, marketing materials, shipping



#### **ELEVATOR MAINTENANCE**

**COMPANY:** Schindler Elevator Corporation

ADDRESS: 20 Whippany Road

CITY: Morristown, STATE: NJ ZIPCODE: 07960 SMALL BUSINESS LIAISON: Ms. Annette Selvaggio EMAIL ADDRESS: Annette Selvaggio@US.Schindler.com

**TELEPHONE NUMBER:** (973) 397-6390

PRODUCT AND/OR SERVICE DESCRIPTION: Elevator Maintenance

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Electrical supplies, freight, drilling, tools/uniforms, communications systems, janitorial supplies,

office furniture, lumber, trailer



## **EXTERNAL PEER REVIEW**

**COMPANY:** West Virginia Medical Institute Inc

ADDRESS: 3001 Chesterfield Place

CITY: Charleston, STATE: WV ZIPCODE: 25304

SMALL BUSINESS LIAISON: Ms. Kathleen D. Merrill - Ms. Stacey D. King

EMAIL ADDRESS: <a href="mailto:kmerrill@wvmi.org">kmerrill@wvmi.org</a>; <a href="mailto:sking@wvmi.org">sking@wvmi.org</a>

**TELEPHONE NUMBER:** (304) 346-9864 **FAX NUMBER:** (304) 346-9863

PRODUCT AND/OR SERVICE DESCRIPTION: External Peer Review

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Abstractors, office supplies, reproduction and printing, postage and express mail, meeting and

conferences, computer hardware/software



#### FLU VACCINE AND PHARMACEUTICAL PRODUCTS

**COMPANY:** Sanofi Pasteur – Formerly Aventis Pasteur Inc

**ADDRESS:** Discovery Drive

CITY: Swiftwater, STATE: PA ZIPCODE: 18370 SMALL BUSINESS LIAISON: Mr. Michael DuRoss EMAIL ADDRESS: michael.duross@aventis.com

**TELEPHONE NUMBER:** (570) 895-2590 **FAX NUMBER:** (570) 839-2303

PRODUCT AND/OR SERVICE DESCRIPTION: Flu Vaccine and Pharmaceutical Products

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Computers and computer supplies, office supplies, recruiting services, consulting, maintenance services and parts, electrical components and motors, fertilized eggs, communication services, environmental services, public relation, health, packaging laboratory supplies; chemicals, production components, awards and promotions, animal feed, cleaning supplies, interior design, graphic design, laboratory services, metal fabrication, machine repair services, uniform services



**FOOD PRODUCTS** 

**COMPANY:** Hormel Foods Corporation

**ADDRESS:** 1 Hormel Place

CITY: Austin, STATE: MN ZIPCODE: 55912 SMALL BUSINESS LIAISON: Mr. Donald A. Nelson

EMAIL ADDRESS: danelson@hormel.com
TELEPHONE NUMBER: (507) 437-5307
FAX NUMBER: (507) 437-9841

**PRODUCT AND/OR SERVICE DESCRIPTION:** Food Products

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Livestock service, packaging, direct supplies, maintenance repair and operation

**COMPANY:** Nestle Food Company **ADDRESS:** 800 North Brand Boulevard

CITY: Glendale, STATE: CA ZIPCODE: 91203 SMALL BUSINESS LIAISON: Ms. DeLynne Ano EMAIL ADDRESS: delynne.ano@us.nestle.com

**TELEPHONE NUMBER:** (818) 549-7021 **FAX NUMBER:** (818) 637-3317

PRODUCT AND/OR SERVICE DESCRIPTION: Food Products

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Ingredients, packaging, commodities, maintenance repair and operation

**COMPANY:** U.S. Food Service **ADDRESS:** 9933 Woods Drive

CITY: Skokie, STATE: IL ZIPCODE: 60077 SMALL BUSINESS LIAISON: Mr. John Ormsby EMAIL ADDRESS: john.ormsby@usfood.com

**TELEPHONE NUMBER:** (847) 663-2950 **FAX NUMBER:** (847) 663-2922

**PRODUCT AND/OR SERVICE DESCRIPTION:** Food Products

TYPE OF BUSINESS: Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Fresh and frozen meat items, frozen fish, frozen fruit and vegetables



## **HEALTHCARE STAFFING**

**COMPANY:** Radiologic Enterprises Inc d/b/a/ Resources On Call

ADDRESS: 2810 16th Street, NE

CITY: Hickory, STATE: NC ZIPCODE: 28601

SMALL BUSINESS LIAISON: Ms. Helena Vanhorn, Ms. Libby Frei

EMAIL ADDRESS: hvanhorn@resourcesoncall.com; lfrei@resourcesoncall.com

**TELEPHONE NUMBER:** (800) 777-3899 - Extension 343 or 419 **FAX NUMBER:** (800) 434-6392

PRODUCT AND/OR SERVICE DESCRIPTION: Healthcare Staffing

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Courier services, office supplies, building repair, phone communication network maintenance, print sevices, advertising, computer support, software management, legal services, transportations ervices, travel services, building maintenance, local courier services, payroll management, realty management, website maintenance, computer leasing, network support



HOME DURABLE MEDICAL EQUIPMENT AND HOME OXYGEN

COMPANY: RoTech Medical Corporation ADDRESS: 2600 Technology Drive - Suite 300 CITY: Orlando, STATE: FL ZIPCODE: 32804 SMALL BUSINESS LIAISON: Ms. Mary M. Clark EMAIL ADDRESS: mary.clark@rotech.com

TELEPHONE NUMBER: (407) 822-4615 FAX NUMBER: (407) 297-6742 PRODUCT AND/OR SERVICE DESCRIPTION: Home Durable Medical Equipment and Home Oxygen

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Delivery of DME, cylinders, and supplies, real property lease, facility maintenance, vehicle service,

environmental service, supplies



HOME HEALTHCARE SERVICES

**COMPANY:** Amerimed Inc **ADDRESS:** 9031 Meridian Way

CITY: West Chester, STATE: OH ZIPCODE: 45069
SMALL BUSINESS LIAISON: Mr. David Newman
EMAIL ADDRESS: david\_newman@chs.trihealth.com

**TELEPHONE NUMBER:** (513) 942-3670 - Extension 217 **FAX NUMBER:** (513) 942-2846

PRODUCT AND/OR SERVICE DESCRIPTION: Home Healthcare Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Drugs, supplies, equipment, nursing services, delivery services

COMPANY: Integrity Healthcare Services Inc ADDRESS: 11403 Bluegrass Parkway - Suite 400 CITY: Louisville, STATE: KY ZIPCODE: 40299-6303 SMALL BUSINESS LIAISON: Mr. Richard Taylor EMAIL ADDRESS: <a href="mailto:rtaylor@integrityhealthcare.com">rtaylor@integrityhealthcare.com</a>

**TELEPHONE NUMBER:** (502) 357-1204 **FAX NUMBER:** (502) 266-8517

PRODUCT AND/OR SERVICE DESCRIPTION: Home Healthcare Services

**TYPE OF BUSINESS:** Home Infusion Pharmacy

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Infusion nursing, DME (Pumps)

**COMPANY:** The Visiting Nurse Corporation of Colorado

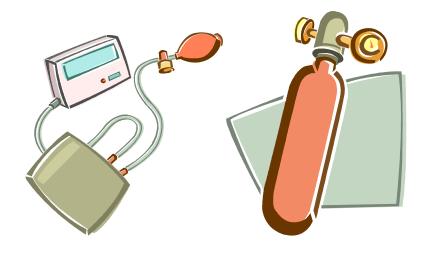
ADDRESS: 390 Grant Street

CITY: Denver, STATE: CO ZIPCODE: 80203 SMALL BUSINESS LIAISON: Ms. Laura Reilly EMAIL ADDRESS: Reilly.l@vnacolorado.org

PRODUCT AND/OR SERVICE DESCRIPTION: Home Healthcare Services

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Dressings, medical supplies, building upkeep and custodial services



## **HOME MEDICAL EQUIPMENT**

**COMPANY:** Invacare Corporation **ADDRESS:** One Invacare Way

CITY: Elyria, STATE: OH ZIPCODE: 44036 SMALL BUSINESS LIAISON: Mr. Michael Schmit

EMAIL ADDRESS: mschmit@invacare.com

**TELEPHONE NUMBER:** (440) 329-6370 **FAX NUMBER:** (440) 329-6331

PRODUCT AND/OR SERVICE DESCRIPTION: Home Medical Equipment

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Machine parts, printing, employment, telecommunication, consulting, corrugated packaging, machines, steel tube, instruments, wood, tires, aluminum, electronics safety, maintenance repair and operations, stampings, casters repair parts, plastic resigns copying, fasteners



**COMPANY:** Norco, Inc

ADDRESS: 1125 West Amity

CITY: Boise, STATE: ID ZIPCODE: 83705

SMALL BUSINESS LIAISON: Mr. Robbie Roberts, RRT

EMAIL ADDRESS: robbier@norco-inc.com

**TELEPHONE NUMBER:** (208) 336-1643 **FAX NUMBER:** (208) 385-7320

PRODUCT AND/OR SERVICE DESCRIPTION: Home Oxygen

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Home Oxygen



**INFORMATION TECHNOLOGY** 

**COMPANY:** Anteon Corporation

ADDRESS: 3211 Germantown Road - Suite 700 CITY: Fairfax, STATE: VA ZIPCODE: 22030-2801 SMALL BUSINESS LIAISON: Ms. Susan Lang

EMAIL ADDRESS: slang@anteon.com
TELEPHONE NUMBER: (703) 246-0757
FAX NUMBER: (703) 246-0682

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Information Technology Services

**COMPANY:** CACI Inc - Federal

**ADDRESS:** 14151 Park Meadow Drive

CITY: Chantilly, STATE: VA ZIPCODE: 20151 SMALL BUSINESS LIAISON: Ms. Elaine Stricklett

**EMAIL ADDRESS:** estricklett@caci.com

**TELEPHONE NUMBER:** (703) 671-0700 – Extension 129 **FAX NUMBER:** (703) 671-8938

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Mumps development, Java development DICOM, Test and evaluation, technical writing, database administration, security certification and accreditation, business analysis, quality assurance, data modeling, data quality analysis and standardization, performance engineering, FDA-related quality control, software quality assurance, configuration management, enterprise architecture

**COMPANY:** Computer Associates

ADDRESS: One Computer Associates Plaza CITY: Islandia, STATE: NY ZIPCODE: 11749 SMALL BUSINESS LIAISON: Mr. Paul Goncalves EMAIL ADDRESS: Paul.Goncalves@ca.com

**TELEPHONE NUMBER:** (631) 342-4190 **FAX NUMBER:** (631) 342-3083

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Computer software products and services

**COMPANY:** Hewlett-Packard **ADDRESS:** 80 Windermere Way

CITY: Aiken, STATE: SC ZIPCODE: 29803 SMALL BUSINESS LIAISON: Mr. Robert Johnson EMAIL ADDRESS: Bob.W.Johnson@hp.com

**TELEPHONE NUMBER:** (803) 642-3995 **FAX NUMBER:** (803) 642-3995

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Ad Hoc services, break fix support

COMPANY: IBM ADDRESS: Route 100

CITY: Somers, STATE: NY ZIPCODE: 10589

SMALL BUSINESS LIAISON: Mr. Michael K. Robinson

EMAIL ADDRESS: <a href="mkrobinson@us.ibm.com">mkrobinson@us.ibm.com</a>
TELEPHONE NUMBER: (704) 594-3074

**TELEPHONE NUMBER:** (704) 594-3074 **FAX NUMBER:** (704) 594-2373

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology

TYPE OF BUSINESS:

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Build to print, building services/cleaning/grounds, rent/lease, cafeteria/vending services, complementary workforce services, construction/rearrangement, environmental, business equipment, IT equipment, telecommunications, connectivity, hardware maintenance and service, furniture/carpeting and floor covering, business services, communications, printing services, manufacturing equipment, software, technical subcontracting, utilities, maintenance repair and operating supplies, security, airlines, hotel, auto rentals and leasing, ground travel transpiration, logistics, chemicals, production parts and manufacturing subcontracting, surplus sales, technical services, software development and/or product distributors

**COMPANY:** GTSI Corporation

ADDRESS: 3901 Stonecroft Boulevard

CITY: Chantilly, STATE: VA ZIPCODE: 20151-1010 SMALL BUSINESS LIAISON: Mr. Erik Goetschi EMAIL ADDRESS: Erik.Goetschi@qtsi.com

**TELEPHONE NUMBER:** (703) 502-2178 **FAX NUMBER:** (703) 654-0249

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - PCHS 2

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Workstation PC's, servers, notebook PC's, printers, network cables, NICs, monitors, printers, M programming language, anti-virus software, operating system, help desk

**COMPANY: MicronPC** 

ADDRESS: 906 East Karcher Road

CITY: Nampa, STATE: ID ZIPCODE: 83687 SMALL BUSINESS LIAISON: Ms. Susan Franklin EMAIL ADDRESS: <a href="mailto:srfranklin@mpccorp.com">srfranklin@mpccorp.com</a>

**TELEPHONE NUMBER: (208) 893-1131 FAX NUMBER: (208) 898-2188** 

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - PCHS 2

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Equipment assembly services, miscellaneous components, circuits, assemblies, parts, etc., hardware and tools, advertising in National Trade Publications, audio visual, consulting services, copy services, public relations, Airline Travel (Agency), recruiting services, facilities planning services, security services, furniture/furnishing, janitorial services, postage, temporary services, engineering services, delivery services, office supplies/equipment, packaging/shipping supplies, printing, legal services, professional services, training, telephone services

**COMPANY:** Computer Sciences Corporation

ADDRESS: 45245 Business Court

CITY: Sterling, STATE: VA ZIPCODE: 20166 SMALL BUSINESS LIAISON: Ms. Addie Olsen

EMAIL ADDRESS: aolsen2@csc.com
TELEPHONE NUMBER: (703) 736-3773

TELEPHONE NUMBER: (703) 736-3773 FAX NUMBER: (703) 736-5011 PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - Global Support Services

TYPE OF BUSINESS:

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Information Technology Services

**COMPANY:** Lockheed Martin Corporation

ADDRESS: 1801 State Road 17C

CITY: Owego, STATE: NY ZIPCODE: 13827 SMALL BUSINESS LIAISON: Ms. Patty Townsend EMAIL ADDRESS: Patty.Townsend@LMCO.com

**TELEPHONE NUMBER:** (607) 751-2838 **FAX NUMBER:** (607) 751-4979

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - Global Support Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Storage devices, peripheral equipment, computer hardware/software, telecommunications and network infrastructure products/services, data or web hosting, data processing, server/mainframe operational environment, programming, systems administration, network management, file and print services, report processing, website, web-enabling management, custom computer programming design and services, server/mainframe hardware/software, configuration and architectural schemas, evaluating cost products, customizing cost products, IT technology, refreshment, information assurance and information security, database and data warehouse administration, computer facilities, computer center management, help desk assistance, manage call centers, work with and establish E-government systems/services, disaster recovery and continuation of operations services, risk management, life-cycle management quality assurance management, training, development and certification of workforce

**COMPANY:** MacAulay-Brown, Inc **ADDRESS:** 4021 Executive Drive

CITY: Dayton, STATE: OH ZIPCODE: 45430-1062 SMALL BUSINESS LIAISON: Ms. Anne Beecroft EMAIL ADDRESS: <a href="mailto:anne.beecroft@macb.com">anne.beecroft@macb.com</a>

**TELEPHONE NUMBER:** (937) 426-3421 **FAX NUMBER:** (937) 426-5364

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - Global Support Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Rent, professional fees, computer equipment, co9mputer printer supplies, paper supplies,

telephone, consulting, office supplies and equipment, printing, training, travel

**COMPANY:** Northrop Grumman **ADDRESS:** 8110 Gatehouse Road

CITY: Falls Church, STATE: VA ZIPCODE: 22042 SMALL BUSINESS LIAISON: Ms. Ruby Dargan EMAIL ADDRESS: ruby.dargan@ngc.com

**TELEPHONE NUMBER:** (703) 205-3263 **FAX NUMBER:** (703) 205-3356

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - Global Support Services

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Network and telecommunications infrastructures, server hardware/software, systems programming and administration, help desk/call center support, web design, development, deployment, project management services, independent validation and verification and systems quality assurance, report processing, training

**COMPANY:** Science Application International Corporation

ADDRESS: 10260 Campus Point Drive

CITY: San Diego, STATE: CA ZIPCODE: 92121 SMALL BUSINESS LIAISON: Ms. Rochelle Lowe EMAIL ADDRESS: rochelle.r.lowe@SAIC.com

**TELEPHONE NUMBER:** (858) 826-7406 **FAX NUMBER:** (858) 826-2693

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - Global Support Services

TYPE OF BUSINESS:

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Information Technology Services

**COMPANY:** Unisys Corporation

ADDRESS: 11720 Plaza America Drive - Tower 3
CITY: Reston, STATE: VA ZIPCODE: 20190
SMALL BUSINESS LIAISON: Mr. Murray J. Schooner
EMAIL ADDRESS: murray.schooner@unisys.com

**TELEPHONE NUMBER:** (703) 439-5098 **FAX NUMBER:** (703) 439-3540

PRODUCT AND/OR SERVICE DESCRIPTION: Information Technology - Global Support Services

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Computers and computer related professional services, contract employees, copiers, electrical distributors and maintenance items, electronic components, hardware, packages, IT services, mailing, maintenance, office furniture and supplies, printers, packaging materials, power supplies, printers, professional services, software, switches, systems analyst support, training, transportation



**INVITRO DIAGNOSTICS REAGENTS AND TEST SETS** 

**COMPANY:** MP Biomedicals - Formerly ICN Biomedicals

**ADDRESS:** 29525 Fountain Parkway

CITY: Solon, STATE: OH ZIPCODE: 44139 SMALL BUSINESS LIAISON: Mr. Marc D. Stermer EMAIL ADDRESS: marc.stermer@mpbio.com

**TELEPHONE NUMBER:** (440) 337-1200 – Extension 115 **FAX NUMBER:** (800) 334-6999

PRODUCT AND/OR SERVICE DESCRIPTION: Invitro Diagnostics Reagents and Test Sets

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Chemicals, reagents, janitorial, freight

**COMPANY:** VWR International **ADDRESS:** 405 Heron Drive

CITY: Bridgeport, STATE: NJ ZIPCODE: 08014 SMALL BUSINESS LIAISON: Ms. Jennifer Gaines EMAIL ADDRESS: jennifer gaines@vwr.com

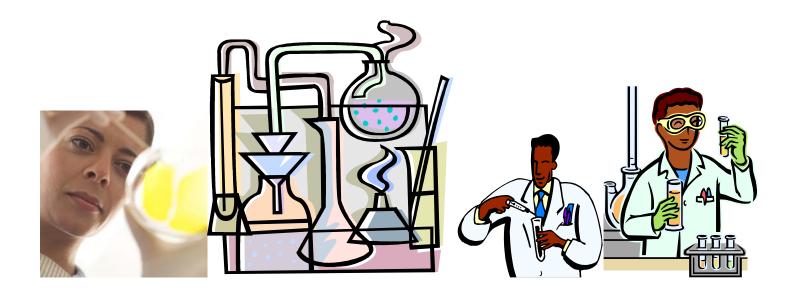
**TELEPHONE NUMBER:** (610) 430-1260 **FAX NUMBER:** (610) 429-2840

PRODUCT AND/OR SERVICE DESCRIPTION: Invitro Diagnostics Reagents and Test Sets

**TYPE OF BUSINESS:** Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Glass, plastic ware, media, centrifuges, rubber products, electrical biotech, balances, bags safety

products, life science products, shakers, gloves, freezers



## LABORATORY STANDARDIZATION ITEMS

**COMPANY:** Fisher Scientific **ADDRESS:** 4500 Turnberry Drive

CITY: Hanover Park, STATE: IL ZIPCODE: 60133 SMALL BUSINESS LIAISON: Mr. Thomas Norman EMAIL ADDRESS: tom.norman@fishersci.com

**TELEPHONE NUMBER:** (630) 259-4630 **FAX NUMBER:** (630) 259-4684

PRODUCT AND/OR SERVICE DESCRIPTION: Laboratory Standardization Items

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Various types of subcontracting opportunities



LABORATORY SUPPLIES

**COMPANY:** Remel Inc

ADDRESS: 12076 Santa Fe Trail Drive

CITY: Lenexa, STATE: KS ZIPCODE: 66215 SMALL BUSINESS LIAISON: Mr. Terry Bott

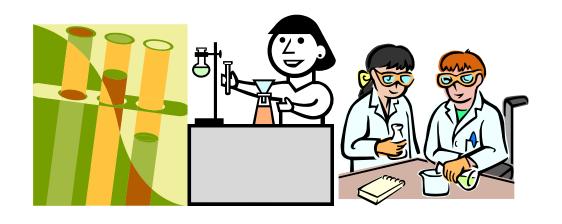
EMAIL ADDRESS: tbott@remel.com
TELEPHONE NUMBER: (913) 895-4162
FAX NUMBER: (913) 438-2265

**PRODUCT AND/OR SERVICE DESCRIPTION:** Laboratory Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging, janitorial, label printing, electrical repair, finished good components, printing, packaging

laboratory analysis, electrical installation, chemicals, bags, product assembly, data/communication, advertising design



## LABORATORY TESTING SERVICES

**COMPANY:** Quest Diagnostics Inc

ADDRESS: 1201 South Collegeville Road

CITY: Collegeville, STATE: PA ZIPCODE: 19426 SMALL BUSINESS LIAISON: Ms. Gladys Daniel

EMAIL ADDRESS: Gladys.D.Daniel@QuestDiagnostics.com

**TELEPHONE NUMBER:** (610) 454-4158 **FAX NUMBER:** (610) 983-2079

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Services

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Testing supplies, specimen bags, client supplies, promotional materials, janitorial supplies, safety equipment, telecom supplies, consultants, temporary services, courier services, virology test kits, lab supplies, bulbs, progesterone test kits, blood typing reagents, office supplies, computer equipment, microbiology supplies, imaging/printing services, serology reagents, stans, serum, waterlow freezers, cytology fixatives, logistics fulfillment services



LANDSCAPING AND GROUNDS MAINTENANCE SERVICE

**COMPANY:** TruGreen LandCare LLC **ADDRESS:** 860 Ridge Lake Boulevard

CITY: Memphis, STATE: TN ZIPCODE: 38120

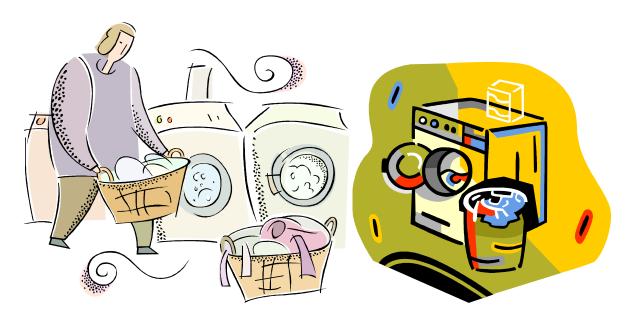
SMALL BUSINESS LIAISON: Mr. Greg May - Ms. Rebecca Thompson

EMAIL ADDRESS: <a href="mailto:greg.may@servicemaster.com">greg.may@servicemaster.com</a>; <a href="mailto:rebecca.thompson@servicemaster.com">rebecca.thompson@servicemaster.com</a>;

TELEPHONE NUMBER: (901) 766-1365 - (901) 820-8570 FAX NUMBER: (419) 781-5224 PRODUCT AND/OR SERVICE DESCRIPTION: Landscaping and Grounds Maintenance Service

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Lawn products, landscape products, flowers, trees and shrubs



LAUNDRY AND LINEN SERVICES

**COMPANY:** Angelica Textile Corporation

ADDRESS: 2132 Kratky Road

CITY: St. Louis, STATE: MO ZIPCODE: 63114

**SMALL BUSINESS LIAISON:** Ms. Debbie Warnecke - Mr. Bob Morris **EMAIL ADDRESS:** dwarnecke@angelica.com; bmorris@angelica.com

**TELEPHONE NUMBER:** (314) 824-2991 **FAX NUMBER:** (678) 823-4165

PRODUCT AND/OR SERVICE DESCRIPTION: Laundry and Linen Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Linen supply, cleaning supplies, janitorial

**COMPANY:** Golden State Services Inc **ADDRESS:** 8360 Belvedere Avenue

CITY: Sacramento, STATE: CA ZIPCODE: 95826 SMALL BUSINESS LIAISON: Mr. Jay Crozler

EMAIL ADDRESS: <a href="mailto:gsssacto@aol.com">gsssacto@aol.com</a>
TELEPHONE NUMBER: (916) 381-0685

**FAX NUMBER:** (916) 381-4942

PRODUCT AND/OR SERVICE DESCRIPTION: Laundry Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Dry cleaning, plastic liners, training, consulting engineering supplies, printing, computer services



**MEDICAL DEVICES AND EQUIPMENT** 

**COMPANY:** ACMI Corporation **ADDRESS:** 136 Turnpike Road

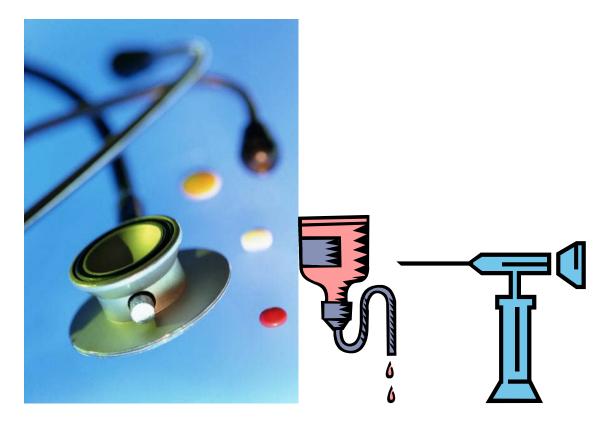
CITY: Southborough, STATE: MA ZIPCODE: 01772 SMALL BUSINESS LIAISON: Mr. Vito Salvatore EMAIL ADDRESS: vsalvatore@acmicorp.com

**TELEPHONE NUMBER: (203) 328-8693 FAX NUMBER: (203) 328-8717** 

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Devices and Equipment

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Machined parts, optics, engineering services, plastics, temporary labor, office supplies, packaging supplies, janitorial supplies, industrial supplies, lab, safety supplies, electronic components, security support, office equipment, printed material, cleaning supplies, express service



**MEDICAL EQUIPMENT AND SUPPLIES** 

**COMPANY:** American Medical Systems, Inc.

ADDRESS: 10700 Bren Road West

CITY: Minnetonka, STATE: MN ZIPCODE: 55343 SMALL BUSINESS LIAISON: Mr. Jessi Nikko

EMAIL ADDRESS: jessi.nikko@americanmedicalsystems.com

**TELEPHONE NUMBER:** (952) 930-6259 **FAX NUMBER:** (952) 930-5700

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Silicone, ad reserves, plastics, literature, packaging materials, seminars, janitorial and travel

services

**COMPANY:** Bausch & Lomb Inc.

ADDRESS: 3365 Tree Court Industrial Boulevard CITY: St. Louis, STATE: MO ZIPCODE: 63122 SMALL BUSINESS LIAISON: Mr. Randy Woods EMAIL ADDRESS: <a href="mailto:randy.woods@bausch.com">randy.woods@bausch.com</a>

**TELEPHONE NUMBER:** (636) 226-3327 **FAX NUMBER:** (636) 226-3347

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Mechanical, local freight, tamp lab, assembly services, industrial power systems, raw material,

packaging, printing services, computer hardware, moldings, design services

**COMPANY:** Becton Dickinson and Company

ADDRESS: 1 Becton Drive - MC 108

CITY: Franklin Lakes, STATE: NJ ZIPCODE: 07417 SMALL BUSINESS LIAISON: Mr. Rondu Vincent EMAIL ADDRESS: rondu vincent@bd.com

**TELEPHONE NUMBER:** (201) 847-4738 **FAX NUMBER:** (201) 847-5079

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Nonprofessional and professional services, packaging, documentation/printing, officer supplies, maintenance and repair operation, electronics components, finished instruments, sheetmetal, machining, cables, chemicals, industrial equipment including tools and ides

COMPANY: C.R. Bard, Inc

ADDRESS: 8195 Industrial Boulevard

CITY: Covington, STATE: GA ZIPCODE: 30014 SMALL BUSINESS LIAISON: Mr. John Murphy EMAIL ADDRESS: JD.Murphy@CRBard.com

**TELEPHONE NUMBER:** (770) 784-6945 **FAX NUMBER:** (770) 784-6912

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Exam, poly bags, labels, office supplies, hardware, copier equipment, gloves, assembly work,

hardware, light packaging, corrugated, folding cartons, butting, maintenance repair and operation, medical devices, loops molding trays

**COMPANY:** Cardinal Health 303 Inc - Formerly Alaris Medical Systems

ADDRESS: 10221 Wateridge Circle

CITY: San Diego, STATE: CA ZIPCODE: 92121-2772

SMALL BUSINESS LIAISON: Ms. Donna Gillen - Ms. Carli Marsh

**EMAIL ADDRESS:** carli.marsh@cardinal.com; <u>donna.gillen@cardinal.com</u>

**TELEPHONE NUMBER:** (858) 458-7511 **FAX NUMBER:** (858) 458-6228

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: All subcontractors provide components/assemblies for the Alaris manufacture of medical devices

**COMPANY:** ColoPlast Corporation **ADDRESS:** 1955 West Oak Circle

CITY: Marietta STATE: GA ZIPCODE: 30062 SMALL BUSINESS LIAISON: Ms. Kimberly Durgan

EMAIL ADDRESS: <u>USKD@Coloplast.com</u>
TELEPHONE NUMBER: (770) 281-8563

**FAX NUMBER:** (800) 403-0027

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Temp services, construction, lawn services, packing material, freight, flowers, cleaning services, realtor, engineering, maintenance, pest control, office supplies, security services, safety supplies, recruiting, legal services, product components, lock supplies and services, paper products, administrative services, water supplies, building supplies, scale supplies and services, models, raw materials, cafeteria supplies, computers and supplies, furniture

**COMPANY:** ConMed Corporation **ADDRESS:** 525 French Road

CITY: Utica, STATE: NY ZIPCODE: 13502 SMALL BUSINESS LIAISON: Mr. Alan J. Rust EMAIL ADDRESS: Alan\_Rust@mail.conmed.com

TELEPHONE NUMBER: (315) 797-8375 FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Labels, printed materials, small parts, packaging, chemicals, plastics, boxes

**COMPANY:** Curwood, Inc. **ADDRESS:** P.O. Box 2968

CITY: Oshkosh, STATE: WI ZIPCODE: 54903 SMALL BUSINESS LIAISON: Ms. Mary Potvin EMAIL ADDRESS: mjpotvin@bemis.com

**TELEPHONE NUMBER:** (920) 303-7554 **FAX NUMBER:** (920) 303-7766

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Shop tools, chemicals, employment services, resin, polyester film, chip boards, landscaping

services, transportation, photo coping services, shafts for machines, computer equipment, sheet metal

**COMPANY:** Datascope Corporation **ADDRESS:** 800 MacArthur Boulevard

CITY: Mahwah, STATE: NJ ZIPCODE: 07430-0619 SMALL BUSINESS LIAISON: Ms. Lisa D. Brischler EMAIL ADDRESS: Lisa\_Brischler@datascope.com

**TELEPHONE NUMBER: (201) 995-8415 FAX NUMBER: (201) 995-8001** 

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Fabricated sheet metal parts and plastics, molded plastic parts, machined parts, circuit boards, wire, power supplies, screw machine parts, cable, pumps, extruded metal, stampings, weldments, foam and rubber, packaging material, pressure cuffs, transformers, fasteners, pneumatic parts, metal plating services, metal painting, sensing devices, printed matter, recorders, electronic components, resistors, transistors, diodes, connectors, special alloy materials, gages, regulators, wire, switches, relays, fuses, capacitors, transfuses

**COMPANY:** DePuy, Codman & Shurleff **ADDRESS:** 700 Orthopaedic Drive

CITY: Warsaw, STATE: IN ZIPCODE: 46581 SMALL BUSINESS LIAISON: Mr. Rod Wilson EMAIL ADDRESS: rwilson7@depyus.jnj.com

**TELEPHONE NUMBER:** (574) 372-7564 **FAX NUMBER:** (574) 371-4911

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Orthopaedic implants, instrumentation, computer software/hardware, tooling/fixtures,

packaging/labeling, consultants, facilities management, marketing/literature/printing

**COMPANY:** DJ Orthopedics **ADDRESS:** 2985 Scott Street

CITY: Vista, STATE: CA ZIPCODE: 92081 SMALL BUSINESS LIAISON: Mr. Tom Thursby EMAIL ADDRESS: tom.thursby@djortho.com

**TELEPHONE NUMBER:** (760) 734-3526 **FAX NUMBER:** (760) 734-3578

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Foam/fabric laminators, finished orthopedic devices, metal plating, fabrics, neoprene, metal stamping, elastic thermoforming suede, hardware, labels and decals, buckles, leather, production supplies such as gloves and chemicals

COMPANY: EMPI, Inc.

ADDRESS: 599 Cardigan Road

CITY: St. Paul, STATE: MN ZIPCODE: 55126 SMALL BUSINESS LIAISON: Ms. Theresa Danberry EMAIL ADDRESS: theresa\_danberry@chattgroup.com

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Electronic components, office supplies, medical supplies, office furniture, medical enclosures,

medical supplies, mechanical components

**COMPANY:** Ethicon Inc & Ethicon Endo Surgery **ADDRESS:** 425 Hoes Lane - P.O. Box 6800

CITY: Piscataway, STATE: NJ ZIPCODE: 08853-6800

**SMALL BUSINESS LIAISON:** Ms. Lilian Samaan - Mr. Ron Salerno **EMAIL ADDRESS:** Isamaan@ethus.jnj.com; rsalern1@eesus.jnj.com

**TELEPHONE NUMBER:** (908) 218-3527 - (513) 337-3407 **FAX NUMBER:** (908) 218-2021

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Raw materials and packaging (Primary and Secondary), spare parts, office supplies, computer equipment, printing services, consulting services, construction, exhibits, engineering services, facilities services, industrial supplies, lab services, language training, machining, painting, metrology, marketing, plastic injection molding/tooling, paper, energy, scientific supplies, food services, capital equipment, contract manufacturing

**COMPANY:** FujiFilm Medical Systems USA Inc

ADDRESS: 419 West Avenue

CITY: Stamford, STATE: CT ZIPCODE: 06902 SMALL BUSINESS LIAISON: Mr. Steve Wobschall EMAIL ADDRESS: <a href="mailto:steve.wobschall@fujimed.com">steve.wobschall@fujimed.com</a>

**TELEPHONE NUMBER: (203) 602-3700 FAX NUMBER: (203) 351-4747** 

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

TYPE OF BUSINESS: Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Computer haredware and integration services, computers and comptuer related hardware, loading

and imaging, software, office supplies, printing

COMPANY: Getinge/Castle, Inc.
ADDRESS: 1777 East Henrietta Road

CITY: Rochester, STATE: NY ZIPCODE: 14623 SMALL BUSINESS LIAISON: Ms. Karen Bartz EMAIL ADDRESS: karen.bartz@getingeusa.com

**TELEPHONE NUMBER:** (800) 745-9040 - Extension 6023 **FAX NUMBER:** (585) 272-5297

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Rubber products, fasteners, castings, nameplates, electronic assemblies, spinning, data loggers, circuit boards, nickel clad plates, lumber/wood, metal and plastic fabrication, wood laminates, maintenance repair and operation items, machined parts, edit value added network, reusable shipping containers, electrical components, spare parts kits, cardboard containers, installation services, bearings, relays, plating printed circuit boards, fasteners/hardware, printing, steel and metal castings, office supplies, weld wire, upholstery, hardware, filters, installation services, valves, aluminum, stainless steel, surgical wrap, records, solenoid valves, electric motors, pressure gauges, heaters, thermostats, pumps, optics

**COMPANY:** Hill-Rom, Inc.

ADDRESS: 1069 State Route 46 East - Mail Code J34 CITY: Batesville, STATE: IN ZIPCODE: 47006 SMALL BUSINESS LIAISON: Ms. Linda Roberts EMAIL ADDRESS: Francis.Maranda@hill-Rom.com

**TELEPHONE NUMBER:** (812) 934-1825 **FAX NUMBER:** (812) 934-8156

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Plastic parts, fabrication, custom assembly, maintenance repair and operation, raw materials, distribution, safety supplies, rubber parts, motors, electronic parts, castings, springs, mattresses, fasteners, printing, valves, furniture, services, ventilators, stamping, fabric, transformers

**COMPANY:** Hudson Respiratory Care Inc

ADDRESS: 27711 Diaz Road

CITY: Temecula, STATE: CA ZIPCODE: 92590 SMALL BUSINESS LIAISON: Ms. Barbara Gandara EMAIL ADDRESS: barbara.gandara@hudsonrci.com

**TELEPHONE NUMBER:** (951) 676-5611 - Extension 1393 **FAX NUMBER:** (951) 676-8475

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Facilities construct and repair, maintenance, temporary employment services, resin, tool making and repair, components, packaging, corrugate, contract manufacturing, outside services, i.e., mail, catering, capital equipment, consultant services, labels, pallets, maintenance supplies

**COMPANY:** Karl Storz Endoscopy America Inc

ADDRESS: 91 Carpenter Hill Road

CITY: Charlton, STATE: MA ZIPCODE: 01507 SMALL BUSINESS LIAISON: Ms. Jocelyn Marion

EMAIL ADDRESS: jmarion@ksca.com

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

TYPE OF BUSINESS: Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Machine parts, parts sorting, labels, packaging, video equipment, packaging supplies, machining, sterilization, delivery service, maintenance services, surgical instruments, printing services, electronic equipment, packaging service

**COMPANY:** Kimberly-Clark Corporation

ADDRESS: 1414 West Larsen Road - P.O. Box 349 CITY: Neenah, STATE: WI ZIPCODE: 54957-0349 SMALL BUSINESS LIAISON: Ms. Chanin M. Styka

EMAIL ADDRESS: <a href="mailto:cstyka@kcc.com">cstyka@kcc.com</a>
TELEPHONE NUMBER: (920) 721-2813

FAX NUMBER: (920) 721-4183

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Transportation services, it, contract packaging and warehousing, construction and engineering, advertising, promotion, marketing, graphic design, technical and research, janitorial and maintenance, chemicals, capital equipment, machinery spare parts, finishing supplies, maintenance repair and operating supplies, major production materials (pulp, super absorbents, non-woven, etc.) energy

COMPANY: Kinetic Concepts Inc ADDRESS: 4958 Stout Drive

CITY: San Antonio, STATE: TX ZIPCODE: 78219 SMALL BUSINESS LIAISON: Mr. James A. Zolinski

EMAIL ADDRESS: james.zolinski@kcc1.com

**TELEPHONE NUMBER:** (210) 255-4403 **FAX NUMBER:** (210) 255-4520

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, component parts, sub-assemblies

**COMPANY:** Landau Uniforms

ADDRESS: 8410 Sandidge Road - P.O. Box 515 CITY: Olive Branch, STATE: MS ZIPCODE: 38654 SMALL BUSINESS LIAISON: Mr. Jeff Chandler EMAIL ADDRESS: jeff.chandler@landau.com

**TELEPHONE NUMBER:** (662) 893-9101 **FAX NUMBER:** (662) 890-1286 - 893-9109

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Healthcare apparel, service contract for software support related to the manufacture of healthcare

apparel, embroidery services, lawn maintenance, forklikft repair, air conditioning service contract

**COMPANY:** Leica Microsystems, Inc.

ADDRESS: 90 Bordine Road

CITY: Allendale, STATE: NJ ZIPCODE: 07401 SMALL BUSINESS LIAISON: Mr. Kevin Murray

EMAIL ADDRESS: Kevin.R.Murray@Leica-Microsystems.com

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

TYPE OF BUSINESS: Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Building maintenance, printing, brokerage, fire protection, pest control, exhibits, supplies, freight,

heating

COMPANY: Medex, Inc.

ADDRESS: 6250 Shier Rings Road

CITY: Dublin, STATE: OH ZIPCODE: 43016 SMALL BUSINESS LIAISON: Mr. Craig Carter EMAIL ADDRESS: <u>Ccarter@Medex.com</u>

**TELEPHONE NUMBER:** (614) 791-5435 **FAX NUMBER:** (614) 791-5494

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Labels, valves, keypads, cable connectors, supplies, sterilization, tubing, packaging, resins,

medical supplies

**COMPANY:** Midmark Corporation

**ADDRESS:** 60 Vista Drive

CITY: Versailles, STATE: OH ZIPCODE: 45380 SMALL BUSINESS LIAISON: Mr. Todd Dues EMAIL ADDRESS: ttdues@midmark.com

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Plastics, steel, ball screws, wood, electronics, fittings, wood, machining, switches, bearings,

hardware, plating, maintenance, repair and operation, fasteners, computers, pc boards

**COMPANY:** Nihon Kohden America

ADDRESS: 90 Icon Street

CITY: Foothill Ranch, STATE: CA ZIPCODE: 92610 SMALL BUSINESS LIAISON: Mr. Michael Ohsawa EMAIL ADDRESS: Michael Ohsawa@NKUSA.com

**TELEPHONE NUMBER:** (949) 580-1555 - Extension 3309 **FAX NUMBER:** (949) 580-1550

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Printing, janitorial, advertising, assembly, courier, temp agency, inventory, catering, computer

repair

**COMPANY:** Pride Mobility Products **ADDRESS:** 182 Susquehanna Avenue

CITY: Exeter, STATE: PA ZIPCODE: 18643 SMALL BUSINESS LIAISON: Mr. Chris Boyle EMAIL ADDRESS: cboyle@pridemobility.com

**TELEPHONE NUMBER:** (570) 655-5574 - Extension 1158 **FAX NUMBER:** (570) 414-0942

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Metal fabrication and assembly, drive motors, tires, painting services, hardware supplier, electrical

components, plastic thermoforming

**COMPANY:** Reichert Ophthalmic Instruments

ADDRESS: 3374 Walden Avenue

CITY: DePew, STATE: NY ZIPCODE: 14043 SMALL BUSINESS LIAISON: Mr. David Demler EMAIL ADDRESS: ddemler@reichert.com

**TELEPHONE NUMBER:** (716) 686-4565 **FAX NUMBER:** (716) 686-4540

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Machining, labels, packaging, metal fabrication, nameplates, screw machine parts, PCB, assembly

optical accessories

COMPANY: Smith & Nephew ADDRESS: 1688 Camden Court

CITY: Arnold, STATE: MD ZIPCODE: 21012-2547 SMALL BUSINESS LIAISON: Mr. Kenneth L. Sealey EMAIL ADDRESS: ken.sealey@smithnephew.com

**TELEPHONE NUMBER:** (410) 757-6449 **FAX NUMBER:** (410) 757-5182

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Paper products, bottles, caps, tubes, business furniture, promotional products, printing, embroidery services, food services, delivery, flowers and gifts, limo services, janitorial services, chemicals, bottled water, tours, art design, interior design, electrical, machined products, engineering, tools and tooling, blinds, plumbing supplies, signs, training services, consulting, plating, travel agency, meeting supplies, labels, freight, security, business furniture, office supplies, insurance

**COMPANY:** Spacelabs Medical Inc **ADDRESS:** 22011 SE 51st Street

CITY: Issaquah, STATE: WA ZIPCODE: 98029

**SMALL BUSINESS LIAISON:** Mr. William Labadie - Mr. Michael Lauinger **EMAIL ADDRESS:** bill.labadie@slmd.com; michael.lauinger@slmd.com

**TELEPHONE NUMBER:** (425) 657-7200 - Extension 5493 5485 **FAX NUMBER:** (425) 657-7232

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: PCBAs, organization costs/maintnenance/repair, fabricated parts, electro mechanical, computer

equipment

**COMPANY:** Starkey Labs

ADDRESS: 6700 Washington Avenue South

CITY: Eden Prairie, STATE: MN ZIPCODE: 55344 SMALL BUSINESS LIAISON: Mr. Randy Filek EMAIL ADDRESS: randy\_filek@starkey.com

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Hearing aid components, microphones/receivers, digital integrated circuits, electronic parts,

plastics, computers, software and miscellaneous equipment, circuit boards

**COMPANY:** Tyco Healthcare Group d/b/a/ Kendall Healthcare Products Company

**ADDRESS:** 15 Hampshire Street

CITY: Mansfield, STATE: MA ZIPCODE: 02048 SMALL BUSINESS LIAISON: Ms. Dianne L. Barbosa EMAIL ADDRESS: dianne.barbosa@tycohealthcare.com

**TELEPHONE NUMBER:** (508) 261-6581 **FAX NUMBER:** (508) 261-8102

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Fiber cores, labels, printed materials, services, raw materials, packaging materials, maintenance

and repair items, cotton/pulp, finished goods, paper

**COMPANY:** U.S. Surgical Corporation **ADDRESS:** 195 McDermott Road

CITY: North Haven, STATE: CT ZIPCODE: 06473 SMALL BUSINESS LIAISON: Mr. Frank Nisco EMAIL ADDRESS: <a href="mailto:frank.nisco@tycohealthcare.com">frank.nisco@tycohealthcare.com</a>

**TELEPHONE NUMBER:** (203) 492-5000 **FAX NUMBER:** (203) 492-8096

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Molded plastics machining, maintenance repair and operations, chemicals, plastics, metal

stamping, safety suppliers machining

**COMPANY:** Valleylab, Inc. **ADDRESS:** 5920 Longbow Drive

CITY: Boulder, STATE: CO ZIPCODE: 80301 SMALL BUSINESS LIAISON: Mr. David Bannon EMAIL ADDRESS: dave.bannon@tycohealthcare.com

**TELEPHONE NUMBER:** (303) 530-6122 **FAX NUMBER:** (303) 581-6648

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Packaging, solder supplies, footswitches, printing, machining, electronics, clean room supplies, consulting, office subassemblies supplies, chemicals, stamping, computer supplies, release liners, safety supplies, maintenance repair and operation, plastic resins, sheet metal, batteries, custodial services, relay switches, consulting, pcbs

**COMPANY:** Viasys Healthcare Inc - Formerly Nicolet Biomedical Inc

ADDRESS: 5225 Verona Road

CITY: Madison, STATE: WI ZIPCODE: 53711 SMALL BUSINESS LIAISON: Ms. Susan Hansey EMAIL ADDRESS: <a href="mailto:susan.hansey@viasyshc.com">susan.hansey@viasyshc.com</a>

**TELEPHONE NUMBER:** (608) 441-2179 **FAX NUMBER:** (608) 441-2007

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Sheet metal, computer peripherals, footswitches, cables, electrodes, machining, circuit boards,

plastic die cutting, molded parts, power supply repair, computers

**COMPANY:** Vital Signs Inc **ADDRESS:** 20 Campus Road

CITY: Totowa, STATE: NJ ZIPCODE: 07470 SMALL BUSINESS LIAISON: Mr. Richard Gordon EMAIL ADDRESS: richgordon@vital-signs.com

**TELEPHONE NUMBER:** (800) 932-0760 - Extension 310 **FAX NUMBER:** (973) 790-3307

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging materials, molding office assembly, purchasing

COMPANY: Welch Allyn, Inc.
ADDRESS: 4341 State Street Road

CITY: Skaneateles Falls, STATE: NY ZIPCODE: 13153

SMALL BUSINESS LIAISON: Mr. David W. Baran EMAIL ADDRESS: <a href="mailto:barand@mail.welchallyn.com">barand@mail.welchallyn.com</a>

TELEPHONE NUMBER: (315) 685-4443 FAX NUMBER:

**PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Plastic parts, test equipment, printed materials, circuit boards, machined parts, batteries, raw

materials, optics, corrugated, scales, movements, factory supplies, electrical components

**COMPANY:** Zoll Medical Corporation **ADDRESS:** 32 Second Avenue

CITY: Burlington, STATE: MA ZIPCODE: 01803 SMALL BUSINESS LIAISON: Mr. Jonathan Pierce

EMAIL ADDRESS: <u>Jpeirce@Zoll.com</u>
TELEPHONE NUMBER: (781) 229-0020

(781) 229-0020 **FAX NUMBER**: (978) 421-0045

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Electronic components, custom PCBs, plastic, labels, cables, office supplies, soft packs, relays,

custom XFNRs, landscaping, SPO2, EtCO2, display screens, injected plastic, electronic boards



MEDICAL EQUIPMENT AND SUPPLIES AND PHARMACEUTICALS

**COMPANY:** Baxter Healthcare Corporation

**ADDRESS:** One Baxter Parkwy

CITY: Deerfield, STATE: IL ZIPCODE: 60015 SMALL BUSINESS LIAISON: Mr. Brian Kook EMAIL ADDRESS: <u>Brian Kook@baxter.com</u>

**TELEPHONE NUMBER:** (847) 948-3593 **FAX NUMBER:** (847) 948-2220

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies, Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Production supplies, electrical components, mechanical, sterile water and potables, chemicals, non-production, disposal bags, maintenance and operating supplies, capital equipment, plastic and metal fabrication, advertising specialties, office supplies, computers and supplies, professional services, janitorial, trade labor non-professional services construction, transportation, courier and delivery services, material handling equipment and supplies, travel services

**COMPANY:** Bristol-Meyer Squibb Company

ADDRESS: 777 Scudders Mill Road

CITY: Plainsboro, STATE: NJ ZIPCODE: 08536 SMALL BUSINESS LIAISON: Ms. Ingrid M. Sheremeta

EMAIL ADDRESS: <a href="mailto:lngrid.Sheremeta@bms.com">lngrid.Sheremeta@bms.com</a>

TELEPHONE NUMBER: (609) 897-5348 FAX NUMBER: (609) 897-5310 PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies and Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Actives and intermediates, mild products, global agricultural products; other raw materials, packaging revisited, electronics, strategic metals, flavor and fragrances, gases, transportation, instruments maintenance, advertising, computer hardware/software, consulting

**COMPANY:** McKesson Corporation

**ADDRESS:** One Post Street

CITY: San Francisco, STATE: CA ZIPCODE: 94104

**SMALL BUSINESS LIAISON:** Ms. Susan Jee **EMAIL ADDRESS:** <u>susan.jee@mckesson.com</u>

TELEPHONE NUMBER: (415) 983-7574 FAX NUMBER: (415) 983-7590 PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies and Pharmaceutical

**TYPE OF BUSINESS:** Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Pharmaceuticals, health and beauty care products, home health care products, medical and surgical supplies and miscellaneous sundries, advertising services and promotional items, printing, equipment and supplies, equipment maintenance and repair, transportation and delivery services, computer consulting and project management, training, employment services and other miscellaneous products and services

**COMPANY:** Steris Corporation **ADDRESS:** 5960 Heisley Road

CITY: Mentor, STATE: OH ZIPCODE: 44060 SMALL BUSINESS LIAISON: Mr. Pasoquale S. Pede EMAIL ADDRESS: pasquale pede@steris.com

TELEPHONE NUMBER: (440) 392-7982 FAX NUMBER: (440) 392-7912 PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies and Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Batteries, coatings, cutting tools, cylinders, electronic supplies, fasteners, gaskets/rubber products, gauges, hardware, lumber, machined parts, pads and accessories, plumbing supplies, probes, steel forgings, steel bars and fabricators, timers, valves, wire harnesses, door weldments, electrical items, heaters, kitting, plastic gloves and fittings, tape, electrical assemblies and supplies, motors, sheet metal, timers, bearings, casters, charts/pens, condolets, end frames, fasteners, fittings, glassware, nickel clad steel, recorders, springs, stainless steel plate, chemicals, metal springs and stampings, printing/labels, packaging, pails, soap dispensers

**COMPANY:** Valeant Pharmaceuticals International

ADDRESS: 3300 Hyland Avenue

CITY: Costa Mesa, STATE: CA ZIPCODE: 92626 SMALL BUSINESS LIAISON: Ms. Jennifer Schissler

EMAIL ADDRESS: jschissler@valeant.com

**TELEPHONE NUMBER:** (714) 545-0100 - Extension 2060 **FAX NUMBER:** (714) 668-3139 **PRODUCT AND/OR SERVICE DESCRIPTION:** Medical Equipment and Supplies and Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Finished goods and supplies



MEDICAL EQUIPMENT AND SUPPLIES, PHARMACEUTICAL PRODUCTS

AND PROSTHETICS

**COMPANY:** Medtronic Inc

ADDRESS: 3850 Victoria Street North - MS V245

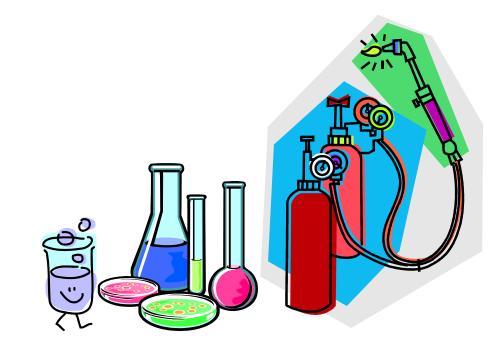
CITY: Shoreview, STATE: MN ZIPCODE: 55126-2978 SMALL BUSINESS LIAISON: Ms. Gretchen Ebert EMAIL ADDRESS: Gretchen.Ebert@Medtronic.com

**TELEPHONE NUMBER:** (763) 514-2212 **FAX NUMBER:** (763) 514-1770

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies, Pharmaceuticals Products and Prosthetics

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Variety of materials and services in both the production and non production areas of spend



MEDICAL GAS AND MEDICAL BULK OXYGEN

COMPANY: Air Liquide American Corporation ADDRESS: 2700 Post Oak Boulevard - Suite 1800 CITY: Houston, STATE: TX ZIPCODE: 77056 SMALL BUSINESS LIAISON: Mr. Sharat Devisetti EMAIL ADDRESS: <a href="mailto:sharat.devisetti@airliquide.com">sharat.devisetti@airliquide.com</a>

**TELEPHONE NUMBER:** (713) 402-2322 **FAX NUMBER:** (713) 402-2306

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Gas and Medical Bulk Oxygen

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Courier services, tires, fleet maintenance, office supplies, furniture and equipment, cryogenic maintenance, uniforms, maintenance repair and operation items, standard instrument, civil, maintenance, electrical plumbing architecture, construction, mechanical environmental, safety equipment, water treatment services, standard chemicals, industrial equipment, pipe, valves and fittings fabrication, scales, crane rental, IT hardware, printing services, labels, paint consultants, training services, local maintenance services, janitorial and landscaping, lab supplies, packing materials, coffee and vending machines, computer supplies

COMPANY: Airgas - Puritan Medical Products
ADDRESS: 7605 West Southgate Avenue
CITY: Phoenix. STATE: AZ ZIPCODE: 89043

**SMALL BUSINESS LIAISON:** Mr. Jerry Anderskow – Ms. Larnie DePonte **EMAIL ADDRESS:** jerry.anderskow@airgas.com; larie.deponte@airgas.com

**TELEPHONE NUMBER:** (602) 751-3109 **FAX NUMBER:** (801) 991-3947

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Gas and Medical Bulk Oxygen

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, manufacturing resale, janitorial, consulting, landscaping

**COMPANY: BOC Gases** 

ADDRESS: 575 Mountain Avenue

CITY: Murray Hill, STATE: NJ ZIPCODE: 07974 SMALL BUSINESS LIAISON: Ms. Marie Biondo EMAIL ADDRESS: <a href="mailto:marie.biondo@boc.com">marie.biondo@boc.com</a>

**TELEPHONE NUMBER:** (908) 771-1310 **FAX NUMBER:** (908) 771-1380

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Gas and Medical Bulk Oxygen

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Maintenance repair and operating supplies, facilities service and supplies, consulting firms IT, engineering, media and promotional products and services, plumbing/heating services, supplies, computer equipment, sales marketing and distribution services

**COMPANY: MG Industries** 

**ADDRESS:** 3 Great Valley Parkway

CITY: Malvern, STATE: PA ZIPCODE: 19355

**SMALL BUSINESS LIAISON:** Ms. Susan MacGuinness **EMAIL ADDRESS:** <u>Susan.MacGuinness@mgind.com</u>

TELEPHONE NUMBER: (610) 695-7716 FAX NUMBER: PRODUCT AND/OR SERVICE DESCRIPTION: Medical Gas and Medical Bulk Oxygen

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Company trade, distribution, freight, machine shop, labor

**COMPANY:** National Welders Supply Company, Inc

ADDRESS: P.O. Box 31007

CITY: Charlotte, STATE: NC ZIPCODE: 28231 SMALL BUSINESS LIAISON: Mr. Tom Sheridan EMAIL ADDRESS: tom.sheridan@nwsco.com

**TELEPHONE NUMBER:** (704) 333-5475 - Extension 3243 **FAX NUMBER:** (704) 342-1749

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Gas and Medical Bulk Oxygen

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Lubricants, flag service, maintenance, utilities, instruments, gauges, repairs, equipment, valve,

office supplies, mechanical contracting



## MEDICAL IMAGING AND DIAGNOSTIC EQUIPMENT

**COMPANY:** Philips Medical Systems of North America

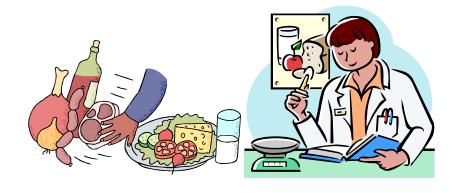
ADDRESS: 22100 Bothell Everett Highway CITY: Bothell, STATE: WA ZIPCODE: 98021 SMALL BUSINESS LIAISON: Mr. John Stephan EMAIL ADDRESS: john.stephan@philips.com

**TELEPHONE NUMBER:** (440) 483-7446 **FAX NUMBER:** (440) 483-7024

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Imaging and Diagnostic Equipment

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Printed circuit board assemblies, electronic components, sheet metal, fabricating and welding, machining, computer equipment and accessories, software graphics development, shipping containers, cables, plastics, testing services, professional services, courier services



# **MEDICAL NUTRITION**

**COMPANY:** Novartis Nutrition Corporation **ADDRESS:** 1600 Utica Avenue South

CITY: St. Louis, STATE: MN ZIPCODE: 55416 SMALL BUSINESS LIAISON: Mr. David Lindenberg EMAIL ADDRESS: dave.lindenberg@ch.novartis.com

TELEPHONE NUMBER: FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Nutrition's

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Equipment, materials, printing, sign display, banking, plant and computers, legal fire equipment

containers, food ingredient, packaging



## **MEDICAL SERVICES**

**COMPANY:** C. R. Associates, Inc **ADDRESS:** 8580 Cinderbed Road

CITY: Newington, STATE: VA ZIPCODE: 22122 SMALL BUSINESS LIAISON: Mr. John Wetherell

EMAIL ADDRESS: JRW@crassoc.com
TELEPHONE NUMBER: (703) 550-8145
FAX NUMBER: (703) 550-1880

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Cleaning, copier/fax, computer maintenance, printing, office supplies, medical/pharmacy supplies,

biohazard waste, X-ray fees, building maintenance

**COMPANY:** Coram Healthcare **ADDRESS:** 7358 SW Durham Road

CITY: Portland, STATE: OR ZIPCODE: 97224 SMALL BUSINESS LIAISON: Ms. Carolyn Porter

EMAIL ADDRESS: porterc@coramhc.com
TELEPHONE NUMBER: (503) 684-3046

**TELEPHONE NUMBER:** (503) 684-3046 **FAX NUMBER:** (503) 684-6627

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Services

TYPE OF BUSINESS:

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Specialty home infusion therapy nursing

**COMPANY:** QTC Medical Services, Inc **ADDRESS:** 1350 South Valley Vista Drive

CITY: Diamond Bar, STATE: CA ZIPCODE: 91765 SMALL BUSINESS LIAISON: Dr. Marjie Shahani

EMAIL ADDRESS: mshahani@qtcm.com

**TELEPHONE NUMBER:** (909) 859-2204 **FAX NUMBER:** (909) 396-7289

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Medical consultation and related services

COMPANY: Quantum Healthcare Medeical Associates Inc ADDRESS: 2550 North Hollywood Way – Suite 209 CITY: Burbank, STATE: CA ZIPCODE: 91505-5019

SMALL BUSINESS LIAISON: Mr. Jeff Whitson EMAIL ADDRESS: jeff whitson@teamhealth.com

**TELEPHONE NUMBER:** (818) 557-0135 **FAX NUMBER:** (909) 396-7289

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Physicians, office supplies

**COMPANY:** University of Arkansas **ADDRESS:** 4301 West Markham #613

CITY: Little Rock, STATE: AR ZIPCODE: 72205 SMALL BUSINESS LIAISON: Mr. Thomas R. Kemp EMAIL ADDRESS: <a href="mailto:kempthomasr@uams.edu">kempthomasr@uams.edu</a>

**TELEPHONE NUMBER: (501) 686-6044 FAX NUMBER: (501) 686-7229** 

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Services

**TYPE OF BUSINESS:** Healthcare Provider

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Furniture and equipment, catering/food service, office supplies and copiers, other services

**COMPANY:** University of Southern California Family Medicine Inc **ADDRESS:** 1000 South Fremont Avenue - Building 7 - Suite 6406

CITY: Alhambra, STATE: CA ZIPCODE: 90801 SMALL BUSINESS LIAISON: Ms. Karen Rawlings

EMAIL ADDRESS: Rawlings@USC.EDU
TELEPHONE NUMBER: (626) 833-9173

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Services

TYPE OF BUSINESS: Healthcare Provider

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Medical supplies, equipment, office supplies, furniture, maintenance services, printing, computer

**FAX NUMBER:** (626) 457-4030

maintenance and medication products and rent, office supplies, transcription



# **MEDICAL SUPPLIES**

**COMPANY:** DeRoyal Industries Inc **ADDRESS:** 200 DeBusk Lane

CITY: Powell, STATE: TN ZIPCODE: 37849 SMALL BUSINESS LIAISON: Ms. Diane Conner

EMAIL ADDRESS: dconnor@deroyal.com
TELEPHONE NUMBER: (865) 362-6132
FAX NUMBER: (865) 362-1229

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Supplies

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Office furniture, distribution of finished goods, office décor, assembly raw goods, raw material, catering, office housekeeping, equipment repair, maintenance, security, gas, electrical, phone, construction and repair, transportation, fleet services and repair, national transportation of medical



#### MEDICAL SUPPLIES AND PHARMACEUTICALS

**COMPANY:** Mallinckrodt, Inc.

ADDRESS: 675 McDonnell Boulevard

CITY: Hazelwood, STATE: MO ZIPCODE: 63042 SMALL BUSINESS LIAISON: Mr. J.M. (Mike) Hudgens EMAIL ADDRESS: Michael.Hudgens@tycohealthcare.com

**TELEPHONE NUMBER:** (314) 654-6845 **FAX NUMBER:** (314) 654-5323

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Supplies and Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, engineering services, capital equipment, computers/service, personal services,

maintenance, repair and operation, packaging, construction, maintenance, computers and peripherals

**COMPANY:** Roche Diagnostic Corporation

ADDRESS: 9115 Hague Road

CITY: Indianapolis, STATE: IN ZIPCODE: 46250 SMALL BUSINESS LIAISON: Ms. Teresa Anglin EMAIL ADDRESS: <a href="mailto:teresa.anglin@roche.com">teresa.anglin@roche.com</a>

**TELEPHONE NUMBER:** (317) 521-3641 **FAX NUMBER:** (317) 521-6193

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Supplies and Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Hazardous waste treatment and disposal, human resources, investigation, in-vitro diagnostic substance manufacturing, janitorial services and supplies, laboratories, laboratory apparatus, instrument and furniture manufacturing, landscaping, leather good manufacturing, livestock and animal specialties, machine shops, marketing research, metal coating, engraving and allied services to manufacturers, metal stamping, office machinery and equipment rental and leasing, packaging supplies, pallet manufacturing, paper manufacturing and printing services plastics, printed circuit board manufacturing, professional, scientific, technical and all other consulting services, real estate property, security systems, translation and interpretation services, video production



MEDICAL, SURGICAL AND LABORATORY PRODUCTS

**COMPANY:** Cardinal Health 200 Inc **ADDRESS:** 1430 Waukegan Road

CITY: McGaw Park, STATE: IL ZIPCODE: 60085 SMALL BUSINESS LIAISON: Ms. Martha Holmes EMAIL ADDRESS: martha.holmes@cardinal.com

TELEPHONE NUMBER: (847) 578-6799 FAX NUMBER: (847) 785-6166
PRODUCT AND/OR SERVICE DESCRIPTION: Medical, Surgical and Laboratory Products Distribution Services

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Safety glasses, bio-labels, folding boxes, lap sponges, infant clothing, elastic bandages, crutches, gauzes, OR towels, chemical production, mechanical components, sterile water and potables, procedure kits; chemicals, non production, disposable bags, maintenance and operating supplies, capital equipment, plastic and metal fabrication, advertising specialties, office supplies, computers and supplies, professional services, janitorial services, trade labor nonprofessional services, construction services, transportation, courier and delivery services, material handling equipment and supplies, travel services



**National Broker Services** 

**COMPANY:** Jones Lang LaSalle America Inc **ADDRESS:** 1627 I Street, N.W. – 8<sup>th</sup> Floor

CITY: Washington, STATE: DC ZIPCODE: 20006 SMALL BUSINESS LIAISON: Mr. Gary Helminski EMAIL ADDRESS: Gary.helminski@am.jll.com

**TELEPHONE NUMBER:** (703) 269-0460 **FAX NUMBER:** (703) 269-0246

PRODUCT AND/OR SERVICE DESCRIPTION: National Broker Services

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Rent appraisals, fire/life safety reviews of agency layouts, local market research and market surveys, advertising and solicitation of potential sources, architecture/construction support services, brokerage services; furniture, fixtures, and equipment support services, MEP engineering services, inspection and monitoring services during construction and pre-occupancy, OSHA/safety inspections, administrative support



**NICHE MARKERS** 

**COMPANY:** Matthews International Corporation

ADDRESS: 1315 West Liberty Avenue

CITY: Pittsburgh, STATE: PA ZIPCODE: 15226 SMALL BUSINESS LIAISON: Mr. William Bonomo

EMAIL ADDRESS: Bonomo@MATW.com
TELEPHONE NUMBER: (412) 571-5569
FAX NUMBER: (412) 571-5658

PRODUCT AND/OR SERVICE DESCRIPTION: Niche Markers

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Ingot, coating, corrugated, hardware, drills and taps, abrasives, strapping, sand, resins,

photopolymer, substrate



# OFFICE FURNITURE, SEATING, SYSTEMS, LABORATORY FURNITURE, CARTS AND FURNITURE SERVICE

**COMPANY:** Herman Miller

ADDRESS: 855 East Main Avenue – Loc 0162 CITY: Zeeland, STATE: MI ZIPCODE: 49464

SMALL BUSINESS LIAISON: Ms. Kimberly R. Coffman EMAIL ADDRESS: kim\_coffman@hermanmiller.com

**TELEPHONE NUMBER:** (616) 654-8753 **FAX NUMBER:** (616) 654-5117

PRODUCT AND/OR SERVICE DESCRIPTION: Office Furniture, Seating, Systems, Laboratory Furniture, Carts and Furniture Services

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Chemicals, transportation, injection molded plastic, sheet metal, aluminum, wood products, steel

stamping, textiles, purchase complete, paint/finishes, electrical components, consultants, designers, maintenance repair and operation



# **ORTHOPEDIC SURGICAL INSTRUMENTS**

**COMPANY:** Micro-Aire Surgical Instruments

ADDRESS: 1641 Edlich Drive

CITY: Charlottesville, STATE: VA ZIPCODE: 22911 SMALL BUSINESS LIAISON: Ms. Judy Wimmer

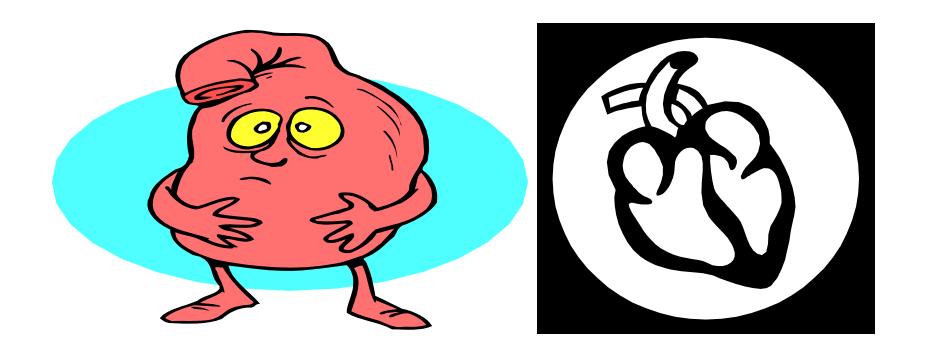
EMAIL ADDRESS: judyw@microaire.com
TELEPHONE NUMBER: (434) 975-8319
FAX NUMBER: (434) 975-4144

PRODUCT AND/OR SERVICE DESCRIPTION: Orthopedic Surgical Instruments

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Machined parts, motors, electronic and components, wires, metal components, electronic

components



#### OSTOMY WOUND CARE AND INCONTINENCE PRODUCTS

**COMPANY:** Hollister, Inc.

ADDRESS: 2000 Hollister Drive

CITY: Libertyville, STATE: IL ZIPCODE: 60048 SMALL BUSINESS LIAISON: Ms. Dawn C. Priory EMAIL ADDRESS: <a href="mailto:dawn.priory@hollister.com">dawn.priory@hollister.com</a>

TELEPHONE NUMBER: (847) 680-2176 FAX NUMBER: (847) 918-3995 PRODUCT AND/OR SERVICE DESCRIPTION: Ostomy Wound Care and Incontinence Product

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging, filter and hydro gels, tapes, printing, chemicals, skin protectants, films, stamping,

inspection, chemicals, non-woven



# **PHARMACEUTICALS**

**COMPANY: 3M Company** 

ADDRESS: 3M Center - Building 216-2N-07

CITY: St. Paul, STATE: MN ZIPCODE: 55144-1000 SMALL BUSINESS LIAISON: Mr. John R. Fischer

EMAIL ADDRESS: <u>irfischer@mmm.com</u>
TELEPHONE NUMBER: (651) 736-2324
FAX NUMBER: (651) 575-2275

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Chemicals, resins paper products, packaging supplies, machine component parts, electrical/electronic parts, contract manufacturing, light assembly and packaging, transportation and travel services, printing, auto fleet maintenance, temporary labor, factory and office supplies, automobiles, computer hardware and software, facility services

**COMPANY:** aaiPharma LLC

ADDRESS: 2320 Scientific Park Drive

CITY: Wilmington, STATE: NC ZIPCODE: 28405 SMALL BUSINESS LIAISON: Mr. Scot Bannerman EMAIL ADDRESS: scot.bannerman@aaipharma.com

**TELEPHONE NUMBER:** (910) 254-7206 **FAX NUMBER:** (910) 815-2354

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Distributor/Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging components, temp agency/subcontrctor, printing, advertising

**COMPANY:** Alcon Laboratories, Inc. **ADDRESS:** 6201 South Freeway

CITY: Fort Worth, STATE: TX ZIPCODE: 76134 SMALL BUSINESS LIAISON: Ms. Marilyn King, C.P.M. EMAIL ADDRESS: marilyn.kings@alconlabs.com

**TELEPHONE NUMBER:** (817) 615-2484 **FAX NUMBER:** (817) 615-3515

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Maintenance and spare parts, computer equipment, typesetting calibration and maintenance services, advertising animals, electronic components, uniforms, chemicals and packaging components office supplies, cafeteria services, computer peripherals, maintenance repair and operation supplies, janitorial supplies and services, office equipment, wooden pallets, seals and gaskets, microscopes and services, pest control, engineering services, gauze and towels.

**COMPANY:** Allergan, Inc. **ADDRESS:** 2525 Dupont Drive

CITY: Irvine, STATE: CA ZIPCODE: 92612 SMALL BUSINESS LIAISON: Ms. Suzanne Cravens EMAIL ADDRESS: cravens\_suzanne@allergan.com

**TELEPHONE NUMBER:** (714) 246-6498 **FAX NUMBER:** (714) 246-6976

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Various consulting, maintenance, repairs and operations material and supplies, office supplies

toner cartridges, hardware and lab supplies

**COMPANY:** Alpharma USPD

ADDRESS: 14 Commerce Drive - Suite 301
CITY: Cranford, STATE: NJ ZIPCODE: 07016
SMALL BUSINESS LIAISON: Mr. Robert Miranda
EMAIL ADDRESS: Bob.Miranda@alpharma.com

**TELEPHONE NUMBER:** (908) 653-8172 **FAX NUMBER:** (908) 653-8208

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, service contracts, office supplies outside labor

COMPANY: American Pharmaceutical Partners, Inc. ADDRESS: 1501 East Woodfield Road - Suite 300 East CITY: Schaumburg STATE: IL ZIPCODE: 60173 SMALL BUSINESS LIAISON: Ms. Diana Ruffolo EMAIL ADDRESS: dianaruffolo@appdrugs.com

**TELEPHONE NUMBER:** (847) 330-1310 **FAX NUMBER:** (847) 413-2674

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Maintenance, repair operations

**COMPANY:** American Regent, Inc **ADDRESS:** One Luitpold Drive

CITY: Shirley STATE: NY ZIPCODE: 11967
SMALL BUSINESS LIAISON: Ms. Penny E. Ascione
EMAIL ADDRESS: pascione@americanregent.com

**TELEPHONE NUMBER:** (631) 924-4000 - Extension 264 **FAX NUMBER:** (631) 924-2517

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Graphic design services - vial labels; office supplies, temporary workers, gift items - service

awards, promo items, catering services

**COMPANY:** Amersham/Nycomed **ADDRESS:** 101 Carnegie Center

CITY: Princeton, STATE: NJ ZIPCODE: 08540 SMALL BUSINESS LIAISON: Mr. Thomas Ribardo EMAIL ADDRESS: <a href="mailto:Thomas.Ribardo@ge.com">Thomas.Ribardo@ge.com</a>

**TELEPHONE NUMBER:** (609) 514-6507 **FAX NUMBER:** (609) 514-6596

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Product supplies, office supplies, publishing, trade mailing, maintenance services, computer supplies, business machines, printing services, chemicals, travel services, product parts, consulting services, assemblies and sub-assemblies, transport services, construction services, accounting and financial services, licensing services, international trade services, marketing services, legal services, other business services

COMPANY: Amgen, Inc.

ADDRESS: One Amgen Center Drive

CITY: Thousand Oaks, STATE: CA ZIPCODE: 91320-1799

SMALL BUSINESS LIAISON: Ms. Karen Arreola

EMAIL ADDRESS: <u>karreola@amgen.com</u>
TELEPHONE NUMBER: (805) 313-1323

**TELEPHONE NUMBER:** (805) 313-1323 **FAX NUMBER:** (805) 376-2305

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Special trade, electrical equipment, printing publishing, instrumentation miscellaneous

manufacturing, business services, engineering services, transportation, warehousing

**COMPANY:** Astellas Pharma US Inc

ADDRESS: 3 Parkway North

CITY: Deerfield, STATE: IL ZIPCODE: 60015 SMALL BUSINESS LIAISON: Ms. Mary Ella Hansen EMAIL ADDRESS: mary.alice.hansen@us.astellas.com

**TELEPHONE NUMBER:** (847) 317-8873 **FAX NUMBER:** (847) 317-7287

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Maintenance, repair and operations

**COMPANY:** AstraZeneca Pharmaceuticals

ADDRESS: 1800 Concord Pike - P.O. Box 15437

CITY: Wilmington, STATE: DE ZIPCODE: 19850-5347

SMALL BUSINESS LIAISON: Mr. Charles Gillean EMAIL ADDRESS: charles.gillean@astrazeneca.com

**TELEPHONE NUMBER:** (302) 886-1183 **FAX NUMBER:** (302) 886-5155

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Plant equipment, raw materials, fuels, laboratory, facilities management, engineering research, marketing computer hardware/software, plan maintenance repair and operation, laboratory equipment, construction, office furniture, promotional items, professional services, training, patient recruitment, freight management, translation services, maintenance repair and operation supplies, printing, automotive service, IT consulting, video production, consulting, safety products, security, communication, advertising

**COMPANY:** Aventis Pharmaceuticals

ADDRESS: 400 Somerset Corporate Boulevard - MailCode SC4-430A

CITY: Bridgewater, STATE: NJ ZIPCODE: 08807-0912 SMALL BUSINESS LIAISON: Ms. Christine Varnai EMAIL ADDRESS: Christine.Varnai@sanofi-aventis.com

**TELEPHONE NUMBER:** (908) 243-7552 **FAX NUMBER:** (908) 243-7370

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising, computer hardware/software, consulting, research and development, engineering and construction, facilities, fleet, IT, lab equipment, supplies, service,s market research, marketing, medical education, non-clinical research and development, office equipment, furniture, supplies, pharmaceutical ad agencies, employee, financial, professioanl services, telecommunications, temporary help,training and development, travel

**COMPANY:** B. Braun Medical, Inc. **ADDRESS:** 824 12th Avenue

CITY: Bethlehem, STATE: PA ZIPCODE: 18018 SMALL BUSINESS LIAISON: Ms. Dawn Brown EMAIL ADDRESS: dawn.brown@bbraun.com

**TELEPHONE NUMBER:** (610) 596-2499 **FAX NUMBER:** (610) 596-2455

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw Materials, maintenance repair items, office supplies, miscellaneous indirect goods and

services

**COMPANY:** Bausch & Lomb Pharmaceuticals Inc

ADDRESS: 8500 Hidden River Parkway

CITY: Tampa, STATE: FL ZIPCODE: 33637 SMALL BUSINESS LIAISON: Ms. Dale Williams EMAIL ADDRESS: dale williams@bausch.com

**TELEPHONE NUMBER:** (813) 975-7766 **FAX NUMBER:** (813) 866-2067

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: All direct and indirect materials, operating supplies and services and all other spending

**COMPANY:** Bayer Health, LLC – Biological Products Division

ADDRESS: 800 Dwight Way - P.O. Box 1966

CITY: Berkeley, STATE: CA ZIPCODE: 94701-1986 SMALL BUSINESS LIAISON: Ms. Yolanda Sgrulletta EMAIL ADDRESS: yolanda.sgrulletts.b@bayer.com

**TELEPHONE NUMBER:** (510) 705-7830 **FAX NUMBER:** (510) 705-7840

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Supplies, materials, services, blood plasma

**COMPANY:** Bayer Healthcare Pharmaceutical

ADDRESS: 400 Morgan Lane

CITY: West Haven, STATE: CT ZIPCODE: 06516 SMALL BUSINESS LIAISON: Mr. Brian B. McNelis EMAIL ADDRESS: <u>brian.mcnelis.b.@bayer.com</u>

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Lab supply, premiums, office supplies, printing service, capital equipment, site services, electrical services, engineering, maintenance repair and operation, trash removal, PC's, trucking service, warehouse/distribution services, janitorial, consultants, publication safety supplies, clinical studies, furniture, transport services, paging systems, agencies temporary employment services, pest control service

**COMPANY:** Bedford Laboratories **ADDRESS:** 300 Northfield Road

CITY: Bedford, STATE: OH ZIPCODE: 44146 SMALL BUSINESS LIAISON: Mr. Dale Bucur

EMAIL ADDRESS: dbucur@cle.boehringer-ingelheim.com

**TELEPHONE NUMBER:** (440) 201-3241 **FAX NUMBER:** (440) 232-1692

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Waste disposal and material handling equipment, cleaning supplies, lawn care, warehouse

supplies, welding/fabrications, promotional items, transportation and courier service

**COMPANY:** Berlex Laboratories

ADDRESS: 6 West Belt

CITY: Wayne, STATE: NJ ZIPCODE: 07470 SMALL BUSINESS LIAISON: Mr. George Rivera EMAIL ADDRESS: George Rivera@berlex.com

**TELEPHONE NUMBER: (973) 305-5072 FAX NUMBER: (973) 305-5498** 

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Computer hardware/software, printing services, promotional products, consulting IT, maintenance lab equipment, marketing supplies, computer equipment and repair, software/computer maintenance, on-line services, construction services, environmental services, facility supplies, mailing services, small equipment, copying services, office supplies, printed business forms, computer supplies, facilities reapir and maintenance, architectural/engineering services, safety supplies, mailing supplies, capital equipment, cell phone and services, office furniture, books and magazines

**COMPANY:** Biogen Inc.

ADDRESS: Fourteen Cambridge Center

CITY: Cambridge, STATE: MA ZIPCODE: 02142 SMALL BUSINESS LIAISON: Mr. Vincent Bologna EMAIL ADDRESS: Vincent.Bologna@biogenidec.com

**TELEPHONE NUMBER:** (617) 679-3572 **FAX NUMBER:** (888) 246-0156

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Consulting, maintenance, repair and operation, distributors, facility subcontractors, calibration,

training, promotional items

**COMPANY:** Pharmaceuticals Inc **ADDRESS:** 900 Ridgebury – MS 1C1591

CITY: Ridgefield, STATE: CT ZIPCODE: 06877 SMALL BUSINESS LIAISON: Ms. Alexia Priest

EMAIL ADDRESS: apriest2@rdg.boehringer-ingelheim.com

**TELEPHONE NUMBER:** (203) 791-6061 **FAX NUMBER:** (203) 791-6160

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Marketing and promotional ads, artwork, outside testing, office and computer services, lab,

industrial and computer supplies

**COMPANY:** Bracco Diagnostic, Inc. **ADDRESS:** 107 College Road East

CITY: Princeton, STATE: NJ ZIPCODE: 08540

SMALL BUSINESS LIAISON: Mr. George Turturro - Ms. Colleen Riker

EMAIL ADDRESS: George.Turturro@diag.bracco.com; colleeen.riker@diag.bracco.com

**TELEPHONE NUMBER:** (609) 514-2561 - (609) 514-2204 **FAX NUMBER:** (609) 514-2465

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, lab supplies, consulting computer items, advertising, capital equipment

**COMPANY:** Celltech Pharmaceuticals, Inc

ADDRESS: 755 Jefferson Road

CITY: Rochester, STATE: NY ZIPCODE: 14623 SMALL BUSINESS LIAISON: Mr. James A. Schulz EMAIL ADDRESS: James.Schulz@roc.celltechgroup.com

**TELEPHONE NUMBER:** (585) 274-5760 **FAX NUMBER:** (585) 272-5756

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising, auto repair, capital clinical studies, consulting, contract drug analysis, employment expense, freight, janitorial services, laboratory supplies, legal fees, literature, maintenance market research, moving expense, new product mat/red, office equipment rental, office expenses, office supplies, operating supplies, pest control, premium items, promotions, public relations, R&D, consulting, R&M building and equipment, repairs, tooling trade pharmaceutical promo, training seminars, uniforms/gowning, waste disposal

**COMPANY:** Centocor Inc

**ADDRESS:** 200 Great Valley Parkway

CITY: Malvern, STATE: PA ZIPCODE: 19355 SMALL BUSINESS LIAISON: Ms. Margaret Dubell

EMAIL ADDRESS: mdubell@norus.jnj.com TELEPHONE NUMBER: (215) 325-2092

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Computer peripherals, electrical supplies, lab supplies, office supplies, premiums, printing

**FAX NUMBER:** (215) 325-4167

**COMPANY:** Chiron Corporation

ADDRESS: 4560 Horton Street – M/S Q-214C CITY: Emeryville, STATE: CA ZIPCODE: 94608 SMALL BUSINESS LIAISON: Ms. Valerie Vergara EMAIL ADDRESS: Valerie vergara@chiron.com

**TELEPHONE NUMBER:** (510) 923-6542 **FAX NUMBER:** (510) 923-3340

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES:

**COMPANY:** Colgate Oral Pharmaceuticals

**ADDRESS:** One Colgate Way

CITY: Canton, STATE: MA ZIPCODE: 02021 SMALL BUSINESS LIAISON: Ms. Susan C. Lisser EMAIL ADDRESS: <a href="mailto:susan\_lisser@colpal.com">susan\_lisser@colpal.com</a>

**TELEPHONE NUMBER:** (781) 615-2223 **FAX NUMBER:** (781) 575-9848

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Printing, catering, maintenance, lab repairs, equipment maintenance, process equipment, product assembly, raw materials, office supplies, artwork, electrical, lab equipment, consulting, plants/flowers, uniforms, cleaning, machine parts, temp agencies, security, exhibit materials, precision msr

**COMPANY:** Daiichi Pharmaceutical Corporation

**ADDRESS:** 11 Philips Parkway

CITY: Montvale, STATE: NJ ZIPCODE: 07645 SMALL BUSINESS LIAISON: Ms. Kelly Ann Traver

EMAIL ADDRESS: <a href="mailto:ktraver@daiichius.com">ktraver@daiichius.com</a>
TELEPHONE NUMBER: (201) 573-7205

FAX NUMBER: (201) 573-7616

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Employee recruiting, printing, consulting, product manufacturing, advertising, computer consulting, consulting, trucking, building and facilities maintenance, product distribution, car leasing, catering, office supplies, fleet service, promotional items, contracting consultant

COMPANY: Dey, L.P.

ADDRESS: 2751 Napa Valley Corporate Drive CITY: Napa, STATE: CA ZIPCODE: 94558 SMALL BUSINESS LIAISON: Mr. Ken Della EMAIL ADDRESS: Ken.della@dey.com

**TELEPHONE NUMBER:** (707) 224-3200 - Extension 6220 **FAX NUMBER:** (707) 226-9152

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Raw materials, packaging materials, maintenance and repair operations

**COMPANY:** Eisai Inc

ADDRESS: 500 Frank West Burr Boulevard - Glenpointe Centre West

CITY: Teaneck, STATE: NJ ZIPCODE: 07666

SMALL BUSINESS LIAISON: Mr. Ken Comandatore

EMAIL ADDRESS: ken\_comandatore@eisai.com

**TELEPHONE NUMBER: (201) 287-2393 FAX NUMBER: (201) 287-2956** 

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Chemicals/lab supplies, raw materials, contract research services, consulting, production supplies, maintenance, product equipment, packaging supplies/software, calibration services/supplies/engineering, safety supplies, office, computer supplies and miscellaneous service, seminars/computer classes, promotion miscellaneous premium items, cafeteria, temporary help

**COMPANY:** Elan Pharmaceuticals Inc **ADDRESS:** 7475 Lusk Boulevard

CITY: San Diego, STATE: CA ZIPCODE: 92121

**SMALL BUSINESS LIAISON:** Ms. Phyllis Wilson – Ms. Joan Mimnaugh **EMAIL ADDRESS:** Phyllis.wilson@elan.com; joan.mimnaugh@elan.com

**TELEPHONE NUMBER:** (858) 784-6349 **FAX NUMBER:** (585) 554-0534

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Security services, cafeteria services, sales promotion supplies, facilities supplies, sales training

materials, computer supplies, computers, office supplies, sales and marketing programs, clinical projects, consulting services

**COMPANY:** Eli Lilly and Company **ADDRESS:** Lilly Corporate Center

CITY: Indianapolis, STATE: IN ZIPCODE: 46285

SMALL BUSINESS LIAISON: Ms. Holli Harrington - Ms. Kathleen Jones - Ms. NaTasha Matheny

EMAIL ADDRESS: <a href="mailto:hnb@lilly.com">hnb@lilly.com</a>; <a href="mailto:kjones@lilly.com">kjones@lilly.com</a>; <a href="mailto:mathenyna@lilly.com">mathenyna@lilly.com</a>; <a

**TELEPHONE NUMBER:** (317) 277-2545 - 433-7721 - 651-5210 **FAX NUMBER:** (317) 276-5469

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: AV and communications equipment, advertising, animal by products, bearing and transmissions, business forms and envelopes, software applications, cans and tubes, capital manufacturing equipment, capsules, chemicals commodity and specialty/line, clinical research, communication consulting, continuing medical education, software programming, copiers, corrugated packaging, desktop computer equipment and maintenance services, dictation equipment, drums and pallets, electrical apparatus and equipment, engineering design services, environmental waste management, equipment maintenance/repair, exhibits and display material, facility construction, fax machines, financial services, finished products/active ingredients, fleet purchases services/aircraft services, gases bottled and bulk, glass packaging, gloves hardware, HVAC supplies, industrial supplies, instrumentation, investigator clinical grants, lab equipment and supplies, laundry, legal, etc.

**COMPANY:** Eon Laboratories Inc

ADDRESS: 227-15 North Conduit Avenue

CITY: Laurelton, STATE: NY ZIPCODE: 11413 SMALL BUSINESS LIAISON: Ms. Gloria Guise

EMAIL ADDRESS: g.guise@eonlabs.com

**TELEPHONE NUMBER:** (718) 276-8607 - Extension 326 **FAX NUMBER:** (718) 276-4528

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, packaging, lab supplies, maintenance supplies, office supplies

**COMPANY:** Forest Laboratories, Inc. **ADDRESS:** 909 Third Avenue - 11th Floor

CITY: New York, STATE: NY ZIPCODE: 10022 SMALL BUSINESS LIAISON: Ms. Laurie Claeys

EMAIL ADDRESS: <a href="mailto:laurie.claeys@frx.com">laurie.claeys@frx.com</a>
TELEPHONE NUMBER: (212) 224-7156

FAX NUMBER: (212) 404-8490

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Parts and hardware, repair and maintenance, supplies, print shop services, cleaning expense, production supplies, tokens – FI postings, security and alarm, chemicals, data processing supplies, production laboratory supplies, cleaning supplies, travel and entertainment, glasses

**COMPANY:** Fujisawa Healthcare, Inc.

ADDRESS: 3 Parkway North

CITY: Deerfield, STATE: IL ZIPCODE: 60015 SMALL BUSINESS LIAISON: Ms. Mary Alice Hansen EMAIL ADDRESS: mary\_alice\_hansen@fujisawa.com

**TELEPHONE NUMBER:** (847) 317-8873 **FAX NUMBER:** (847) 317-7287

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Maintenance, repair operations, fine chemicals, vials

**COMPANY:** Galderma Laboratories. **ADDRESS:** 14501 North Freeway

CITY: Fort Worth, STATE: TX ZIPCODE: 76177 SMALL BUSINESS LIAISON: Ms. Donna Baird EMAIL ADDRESS: <a href="mailto:donna.baird@galderma.com">donna.baird@galderma.com</a>

**TELEPHONE NUMBER:** (817) 961-5167 **FAX NUMBER:** (682) 831-9005

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Security, copying, promotional, printing, copying, Ad agencies, office supply, janitorial, supplies,

manufacturing, lawn maintenance, travel

**COMPANY:** Genentech, Inc.

ADDRESS: 1 DNA Way - Mail Stop 24

CITY: South San Francisco, STATE: CA ZIPCODE: 94080

**SMALL BUSINESS LIAISON:** Mr. Gillian Chambers

EMAIL ADDRESS: gillcham@gene.com
TELEPHONE NUMBER: (650) 225-4467
FAX NUMBER: (650) 225-2848

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising agencies, audio visual services, books and subscriptions, building materials and suppluies, catering and food services, cGMP raw materials, chemicals, computer hardware, software, services and supplies, constructing, engineering and architectural services, consulting services, event planning, furniture, janitorial services adn supplies, landscaping, laboratory equipment and supplies, maintenance and repair operation and industrial supplies, market research, medical education, metal fabricators and machine shop services, office equipment and supplies, packaging, print, safety, site security, telecommunication services, trining, transportation services, travel, validation services, vehicles, utility equipment

**COMPANY:** Genzyme Corporation **ADDRESS:** 500 Kendall Street

CITY: Cambridge, STATE: MA ZIPCODE: 02142

**SMALL BUSINESS LIAISON:** Ms. Ann Bonsett – Mr. Michael Monte

EMAIL ADDRESS: ann.bonsett@genzyme.com; Michael.monte@genzyme.com

**TELEPHONE NUMBER:** (800) 326-7002 **FAX NUMBER:** (617) 768-6422

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Pharmaceuticals

**COMPANY:** Gilead Sciences, Inc.

ADDRESS: 333 Lakeside Drive - Building 368
CITY: Foster City, STATE: CA ZIPCODE: 94404
SMALL BUSINESS LIAISON: Mr. Jim Latimer
EMAIL ADDRESS: <u>Jim.latimer@Gilead.com</u>

**TELEPHONE NUMBER:** (650) 522-6233 **FAX NUMBER:** (650) 522-5455

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** BioPharmaceutical Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Finance, accounting, advertising, marketing, training, professional service, travel, human resources, office supplies, catering, janitorial services, landscaping, facilities management, lab and facility supplies computer equipmen6t, product packaging, consumables, construction ad building improvement contract services

**COMPANY:** Glaxo Smithkline Consumer Products

**ADDRESS:** 5 Moore Drive

CITY: Research Triangle Park, STATE: NC ZIPCODE: 277089

SMALL BUSINESS LIAISON: Ms. Denise J. Gatling

EMAIL ADDRESS: djg13696@gsk.com
TELEPHONE NUMBER: (919) 282-3191

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Accounting, advertising, audio/visual equipment and supplies, automobile lease, books and publications, building lease, capital goods and equipment, chemical raw materials, clinical research, computer lease, programming, software and supplies, construction/trade, consulting, packaging, creative services, disposal services, engineering, environmental, food, fuel, grounds maintenance, janitorial, laboratory supplies and services, landscape, laundry, legal, maintenance, market research, medical research, moving and storage, maintenance repair and operation supplies, office furniture fixtures and supplies, organizational development, primary packaging

**FAX NUMBER:** (919) 282-3533

**COMPANY:** Healthpoint Ltd **ADDRESS:** 3909 Hulen Street

CITY: Ft. Worth, STATE: TX ZIPCODE: 76107 SMALL BUSINESS LIAISON: Ms. Donann Fowler EMAIL ADDRESS: donann.fowler@healthpoint.com

**TELEPHONE NUMBER:** (817) 916-2257 **FAX NUMBER:** (817) 900-4087

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Graphics, printing services, product testing, marketing materials, medicare/medicaid consulting

services, public relations, legal services, insurance, hotel accommodations, fleet services

**COMPANY:** IVAX Pharmaceuticals **ADDRESS:** 4400 Biscayne Boulevard

CITY: Miami, STATE: FL ZIPCODE: 33137 SMALL BUSINESS LIAISON: Mr. Mark Biltman

**EMAIL ADDRESS:** 

TELEPHONE NUMBER: (800) 327-4114 FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, finished goods, packaging, bulk products, labels, plastics

COMPANY: Janssen Pharmaceutical Inc ADDRESS: 1125 Trenton Harbourton Road CITY: Titusville, STATE: NJ ZIPCODE: 08560

**SMALL BUSINESS LIAISON:** Ms. Kathleen Gathercole

EMAIL ADDRESS: KGatherc@NORUS.JNJ.com

**TELEPHONE NUMBER:** (609) 730-2369 **FAX NUMBER:** (609) 730-2355

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Computer peripherals, copier paper, stationery/office supplies, furniture, housekeeping,

promotion/premium items; printing, electrical supplies

**COMPANY:** KOS Pharmaceuticals Inc **ADDRESS:** 1 Cedar Brook Drive

CITY: Cranbury, STATE: NJ ZIPCODE: 08512 SMALL BUSINESS LIAISON: Mr. Brian Grego EMAIL ADDRESS: <a href="mailto:bgrego@kospharm.com">bgrego@kospharm.com</a>

**TELEPHONE NUMBER:** (609) 495-0534 **FAX NUMBER:** (609) 495-0911

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Bottles, caps, packaging, double wall cartons, desiccants, disposable lab coats, sleeve and shoe

covers, bouffant caps, bubble wrap

**COMPANY:** Medimmune Inc **ADDRESS:** One Medimmune Way

CITY: Gaithersburg, STATE: MD ZIPCODE: 20878 SMALL BUSINESS LIAISON: Ms. Jenny Barach EMAIL ADDRESS: barachi@medimmune.com

**TELEPHONE NUMBER:** (301) 398-5093 **FAX NUMBER:** (301) 398-9897

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Office supplies, equipment, information technology communication equipment, landscaping, security, snow removal, cleaning, vending maintenance supplies, limousine service, catering, meeting room rental and florists, advertising, auto services computer consulting, printing services, record retention, software, computer consulting, equipment repair and maintenance, lab supplies, courier/messenger, temporary services, employee training, other services

COMPANY: MedPointe Health Care Inc ADDRESS: 265 Davidson Avenue - Suite 300 CITY: Somerset, STATE: NJ ZIPCODE: 08873 SMALL BUSINESS LIAISON: Mr. Walter Smith EMAIL ADDRESS: Wsmith@Medpointepharma.com

**TELEPHONE NUMBER:** (732) 564-2312 **FAX NUMBER:** (732) 564-2313

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging and active raw materials, packaging material, product materials

**COMPANY:** Merck & Company, Inc. **ADDRESS:** P.O. Box 200 - WS1W-53

CITY: Whitehouse Station, STATE: NJ ZIPCODE: 08889 SMALL BUSINESS LIAISON: Mr. Vincent Colarusso EMAIL ADDRESS: vince\_colarusso@merck.com

**TELEPHONE NUMBER:** (908) 423-2851 **FAX NUMBER:** (908) 735-1807

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Production chemicals and containers, laboratory supplies and chemicals, electrical supplies, office supplies and equipment, advertising, IT professional services, meeting management services, limousine services, consultants, printing, exhibits, maintenance, miscellaneous repair and operating supplies, construction, laboratory animals and feed, direct mail, office furniture, corrugated goods, environmental and refurbishing services, patient recruitment advertising, new media/internet, site security services, temporary labor agency services, market research, dining service, telecom, travel agencies, benefits consulting, software maintenance, promotional premium items, transportation services, animal caging equipment, construction management services, architectural/engineering services, chemical processing equipment, pharmaceutical processing equipment, active ingredients, airlines, hotels

**COMPANY:** Mylan Pharmaceuticals, Inc: Bertek Pharmaceuticals; UDL Laboratories Inc

ADDRESS: 781 Chestnut Ridge Road

CITY: Morgantown, STATE: WV ZIPCODE: 26505

SMALL BUSINESS LIAISON: Mr. Robert Cunard – Ms. Jennifer Hatch

EMAIL ADDRESS: Robert.Cunard@Mylanlabs.com; jennifer.hatch@mylanlabs.com

**TELEPHONE NUMBER:** (304) 599-2595 **FAX NUMBER:** (304) 598-5437

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Raw materials, office supplies, janitorial services, consulting services, safety equipment and other supplies and equipment Chemicals, general supplies, contract labor, construction labor, maintenance, equipment, raw materials, equipment, advertising

**COMPANY:** Novartis Pharmaceutical Corporation

ADDRESS: One Health Plaza - Building 410 Tri-Room 24 CITY: East Hanover, STATE: NJ ZIPCODE: 07936 SMALL BUSINESS LIAISON: Ms. Sheri Shafie EMAIL ADDRESS: sheri.shafie@novartis.com

**TELEPHONE NUMBER:** (862) 778-8149 **FAX NUMBER:** (973) 781-8446

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Industrial, office supplies, audio visual, lab supplies, consultant, maintenance repair, computer supplies, electronics, printed material, architectural design, industrial, training, events, medical education, marketing, market research, professional services, investigative services, advertising - 205, IT, directory tool, consultant, limo services, industrial supplies, maintenance repair and operation, logistics, financial, travel, temp labor

**COMPANY:** Novo Nordisk

ADDRESS: 3612 Powhatan Road

CITY: Clayton, STATE: NC ZIPCODE: 27520

**SMALL BUSINESS LIAISON:** Ms. Deborah H. Johnson

EMAIL ADDRESS: DeJo@novonordisk.com

**TELEPHONE NUMBER:** (919) 550-2200 - Extension 2408 **FAX NUMBER:** 

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Packaging materials, computer equipment and supplies, electrical contracting, shipping/warehouse supplies, valves and fittings supplies, laboratory equipment, office equipment, calibration services, cleaning service, lawn care services, printed forms, graphical designs, third party warehousing, office supplies, technical consulting, ergonomic services, and supplies, environmental services and consulting, contracting contracts, primary printed packaging materials, chemicals, glassware, cafeteria and food service, laboratory supplies/chemicals

**COMPANY:** Orapharma Inc **ADDRESS:** 732 Louis Drive

CITY: Warminster, STATE: PA ZIPCODE: 18974-2829

SMALL BUSINESS LIAISON: Ms. Ellen Gosselin

EMAIL ADDRESS: egossel@cpcus.jnj.com

**TELEPHONE NUMBER: (215) 956-2226 FAX NUMBER: (215) 956-2227** 

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Conventions/meeting facilities, marketing support, information management support, computer

peripherals, chemical processing, office supplies, research and development equipment

**COMPANY:** Organon, Inc.

ADDRESS: 56 Livingston Avenue

CITY: Roseland STATE: NJ ZIPCODE: 07068 SMALL BUSINESS LIAISON: Ms. Jocelyn Thompson EMAIL ADDRESS: <u>J.Thompson@organonusa.com</u>

**TELEPHONE NUMBER: (973) 325-4563 FAX NUMBER: (973) 325-4555** 

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Chemicals, printing, relocations, flip-off seals, bottle distribution, audio visual, signs, glass vials,

label printer, editing, training, cotton manufacturer, carton manufacturer PH electrodes

**COMPANY:** Ortho Biotech, Inc. **ADDRESS:** 430 Route 22 East

CITY: Bridgewater, STATE: NJ ZIPCODE: 08808-0914 SMALL BUSINESS LIAISON: Ms. Kathleen Batherole

EMAIL ADDRESS: kgatherc@norus.jnj.com; kgatherc@psgus.jnj.com

**TELEPHONE NUMBER:** (609) 730-2369 **FAX NUMBER:** (609) 730-2355

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Computer peripherals, copier paper, electrical supplies, engineering services, furniture, lab supplies, maintenance repair and operation supplies, maintenance/operating supplies, office supplies, packaging, premiums, printing, IBM consulting services

COMPANY: Ortho-McNeil Pharmaceuticals
ADDRESS: 1125 Trenton Harbourton Road
CITY: Titusville, STATE: NJ ZIPCODE: 08560
SMALL BUSINESS LIAISON: Ms. Kathleen Gathercole

**EMAIL ADDRESS:** kgatherc@norus.jnj.com; kgatherc@psgus.jnj.com

**TELEPHONE NUMBER:** (609) 730-2369 **FAX NUMBER:** (908) 218-7950

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Computer peripherals, copier paper, electrical supplies, engineering services, furniture distributors, lab supplies, maintenance repair and operation supplies, IM services, marketing agencies, raw material distributors, packaging premiums, print media, teleservicing, engineering design, packaging graphics and design, validation services

**COMPANY:** Pacific Pharma – Formerly Allergan Inc

ADDRESS: 18600 Von Karman Avenue

CITY: Irvine, STATE: CA ZIPCODE: 92612-1599 SMALL BUSINESS LIAISON: Ms. Sharon Reffett EMAIL ADDRESS: Reffett Sharon@Allergan.com

**TELEPHONE NUMBER:** (714) 246-5496 **FAX NUMBER:** (714) 246-6976

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Consulting, contracting opportunities, maintenance repair and operations material, office supplies,

toner cartridges, hardware and lab supplies

**COMPANY:** Pfizer, Inc.

ADDRESS: 150 East 42nd Street

CITY: New York, STATE: NY ZIPCODE: 10017
SMALL BUSINESS LIAISON: Ms. Gwendolyn F. Turner
EMAIL ADDRESS: gwendolyn.turner@pfizer.com

**TELEPHONE NUMBER: (212) 733-2656 FAX NUMBER: (212) 733-1219** 

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Printed materials, packaging, computer software, consulting services, computer services, security, active ingredients, computer supplies, janitorial services and supplies, energy, real estate, chemical supplies, corrugated boxes, transportation services, cartons

**COMPANY:** Pliva Inc

ADDRESS: 72 Eagle Rock Avenue

CITY: East Hanover, STATE: NJ ZIPCODE: 07936 SMALL BUSINESS LIAISON: Mr. Vito LaVopa EMAIL ADDRESS: Vito.LaVopa@PlivaInc.com

**TELEPHONE NUMBER:** (973) 599-4307 **FAX NUMBER:** (973) 599-5797

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Maintenance, janitorial, professional services - staffing firms, consultants, design, operating

supplies, engineering contracting, laboratory services

**COMPANY:** Procter & Gamble Company

ADDRESS: 1 Procter Gamble Plaza - P.O. Box 599 CITY: Cincinnati, STATE: OH ZIPCODE: 45201 SMALL BUSINESS LIAISON: Mr. Daryl M. Hodnett

EMAIL ADDRESS: Hodnett.DM@PG.com
TELEPHONE NUMBER: (513) 983-2499

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Variety of goods and services, transportation, construction, advertising, office supplies, industrial supplies, safety equipment, data processing equipment and supplies, machining, janitorial services, and chemical distribution, printers, coffee dealers, fuel oil, spare parts, temporary service, interior decorating, engineering services, major chemicals, advertising

**FAX NUMBER:** (513) 277-7032

**COMPANY:** Roche Laboratories - Hoffman LaRoche

ADDRESS: 340 Kingsland Street

CITY: Nutley, STATE: NJ ZIPCODE: 07110 SMALL BUSINESS LIAISON: Ms. Judy Han EMAIL ADDRESS: <u>Judy.han@roche.com</u>

**TELEPHONE NUMBER:** (973) 235-6284 **FAX NUMBER:** (973) 235-5577

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Electrical, HVAC, cabinet work, trim and finish carpentry, consultants, consultants associations, insulation, building insulation, window cleaning services, cleaning building exteriors, interior designer services, sign lettering and painting, audio visual equipment rental or leasing, graphic artists, graphic design, real-time, recording seminars and conferences, audio, printing ink manufacturing

**COMPANY:** Roxane Laboratories, Inc. **ADDRESS:** 900 Ridgebury Road

CITY: Ridgefield, STATE: CT ZIPCODE: 06877 SMALL BUSINESS LIAISON: Ms. Alexia Priest

**EMAIL ADDRESS:** apriest2@rdg.boehringer-ingelheim.com

**TELEPHONE NUMBER:** (203) 791-6061 **FAX NUMBER:** (203) 791-6160

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Marketing, promotional ads, artwork, outside testing, office and computer services, lab, industrial

and computer supplies

**COMPANY:** Sandoz, Inc - Formerly Geneva Pharmaceuticals

ADDRESS: 2555 West Midway Boulevard

CITY: Broomfield, STATE: CO ZIPCODE: 80020 SMALL BUSINESS LIAISON: Mr. Jeff Carnes EMAIL ADDRESS: jeff.carnes@gx.novartis.com

**TELEPHONE NUMBER:** (303) 438-4340 **FAX NUMBER:** (303) 438-4488

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Distributor/Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Finished goods, computer, cleaning supplies, lab instruments, chemicals, janitorial supplies,

maintenance, office supplies, printing, translation, lab supplies, furnishings, computer hardware, waste disposal, software, communication

**COMPANY:** Sanofi-Synthelabo Inc

ADDRESS: 400 Somerset Corporate Boulevard - MailCode SC4-430A

CITY: Bridgewater, STATE: NJ ZIPCODE: 08807-0912 SMALL BUSINESS LIAISON: Ms. Christine Varnai EMAIL ADDRESS: Christine.Varnai@sanofi-aventis.com

**TELEPHONE NUMBER:** (908) 243-7552 **FAX NUMBER:** (908) 243-7370

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Pharmaceutical packaging, (i.e., bottles, caps, labels, etc), other manufacturing services,

consulting, security, printing, supplies, temporary help, technology, engineering, etc.

**COMPANY:** Schering Plough HCP

ADDRESS: 1011 Morris Avenue - Mail Stop U1-2-2325

CITY: Union, STATE: NJ ZIPCODE: 07083 SMALL BUSINESS LIAISON: Mr. Chris Dunphy EMAIL ADDRESS: Chris.Dunphy@SPCorp.com

**TELEPHONE NUMBER:** (908) 820-2725 **FAX NUMBER:** (908) 820-6280

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Supplies, chemicals, paper products, packaging components, machine component parts, electrical/electronic parts, factory supplies, maintenance, repair and operations, office supplies, laboratory supplies, computer hardware/software, banking, environmental services, transportation, travel, printing, advertising, consulting, marketing (premiums and promotions), facilities services

COMPANY: Schwarz Pharma, LLC & Kremers Urban, LLC

ADDRESS: 6140 West Executive Drive

CITY: Mequon, STATE: WI ZIPCODE: 53092

SMALL BUSINESS LIAISON: Ms. Lisa Schumacher - Ms. Sherri Frank EMAIL ADDRESS: lschumac@schwarzusa.com; sfrank@schwarzusa.com

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising, auto service, computer consulting, delivery service, consulting, floral, foodservice/catering, lease vehicles, legal, locksmith, maintenance, market research, marketing, office furniture, plumbing, printing service, promotional products, recruiting, supplies, telecommunication products, moving, record retention, storage, copier supplies, publisher, vehicle transporter, medical publishing, packaging, training, transportation, convention service, delivery service, storage

**COMPANY:** Scios Inc

ADDRESS: 6500 Paseo Padre Parkway

CITY: Fremont, STATE: CA ZIPCODE: 94555

SMALL BUSINESS LIAISON: Mr. Eden Ligsay - Ms. Chris lu EMAIL ADDRESS: ligsay@sciosinc.com; iu@sciosinc.com

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: BioTech Firm

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Chemical waste, computer equipment, supplies, copier paper, lab supplies, marketing consultants,

maintenance/operating supplies, office supplier, packaging

**COMPANY:** Sepracor Inc **ADDRESS:** 84 Waterford Drive

CITY: Marlborough, STATE: MA ZIPCODE: 01752 SMALL BUSINESS LIAISON: Mr. Mark Wanda EMAIL ADDRESS: mark.wanda@sepracor.com

**TELEPHONE NUMBER:** (508) 357-7670 **FAX NUMBER:** (508) 357-7894

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising, auto repair, apparel, building supplies, accounting service, employment service, chemicals, auto leasing, courier service, consulting, construction, event management, contract manufacturing, IT supplies, financial service, janitorial service, food service, laboratory supplies, freight, legal expense, insurance, literature fulfillment, marketing promotional, office expense, publications, marketing research, lobbying, research service, property management, relation service, travel, training, seminars/training

**COMPANY:** Serono Laboratories, Inc. **ADDRESS:** One Technology Place

CITY: Rockland, STATE: MA ZIPCODE: 02370 SMALL BUSINESS LIAISON: Ms. Melissa Smith EMAIL ADDRESS: Melissa.Smith@serono.com

**TELEPHONE NUMBER:** (781) 681-2414 **FAX NUMBER:** (781) 681-2903

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Printing, computers, consulting, furniture, promotional, car services, copiers/faxes, advertising,

video productions, electrical work, facility related services

**COMPANY:** Solvay Pharmaceuticals

ADDRESS: 901 Sawyer Road

CITY: Marietta, STATE: GA ZIPCODE: 30062 SMALL BUSINESS LIAISON: Mr. David Corson

EMAIL ADDRESS: daveid.corson@solvay.com; Annette.mann@solvay.com

**TELEPHONE NUMBER:** (770) 578-5349 **FAX NUMBER:** (770) 578-5596

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Advertising, signs, promotional items, food service, demolition, water service, machinery, communications, packaging, printing, auto rental, window washing, equipment, telephone communications, filters, mechanical contracting, computer equipment, labels, plastic molding, plastic bottles, janitorial supplies, building material, medical communications, sales database, chemicals, electrical equipment, trade exhibits, laboratory service, professional staging

**COMPANY:** Taro Pharmaceuticals

**ADDRESS:** 5 Skyline Drive

CITY: Hawthorne, STATE: NY ZIPCODE: 10532 SMALL BUSINESS LIAISON: Mr. Walter Jenkins

EMAIL ADDRESS: wjenkins@taro.com

**TELEPHONE NUMBER:** (914) 345-9001 – Extension 6333 **FAX NUMBER:** (914) 345-9784

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging components, transportation

**COMPANY:** Teva Pharmaceuticals USA

ADDRESS: 650 Cathill Road

CITY: Sellersville, STATE: PA ZIPCODE: 18960 SMALL BUSINESS LIAISON: Mr. Jack Loughery EMAIL ADDRESS: <a href="mailto:jack.Loughery@TevaUSA.com">jack.Loughery@TevaUSA.com</a>

**TELEPHONE NUMBER: (215) 591-3051 FAX NUMBER: (215) 591-8815** 

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Chemicals, printing, maintenance repair and operations, computer goods, packaging, construction,

laboratory, shipping, consulting, supplies

**COMPANY:** UCB Pharma Inc **ADDRESS:** 1950 Lake Park Drive

CITY: Smyrna, STATE: GA ZIPCODE: 30080 SMALL BUSINESS LIAISON: Mr. Scott Gee EMAIL ADDRESS: scott.gee@ucb-group.com

**TELEPHONE NUMBER:** (770) 970-8810 **FAX NUMBER:** (770) 970-8863

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

TYPE OF BUSINESS: Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Computer systems design, professional scientific and technical services, chemical product and preperation, scientific and technical consulting, analytical laboratory instrument manufacturing, industrial equipment repair and maintenance.

pharmaceutical manufacturing, research and development, technical services - marketing, raw materials

**COMPANY:** Watson Pharmaceuticals **ADDRESS:** 360 Mount Kemble Avenue

CITY: Morristown, STATE: NJ ZIPCODE: 07962 SMALL BUSINESS LIAISON: Ms. Christine Myrie EMAIL ADDRESS: <a href="mailto:cmyrie@watsonpharm.com">cmyrie@watsonpharm.com</a>

**TELEPHONE NUMBER:** (973) 355-8155 **FAX NUMBER:** (973) 355-8428

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Temporary labor, management consulting, maintenance and repair services, contract manufacturing, research services, engineering consulting services, transportation, IT, advertising and media, office supplies, building services, construction services

**COMPANY: Wyeth Pharmaceuticals** 

**ADDRESS:** P.O. Box 42528

CITY: Philadelphia, STATE: PA ZIPCODE: 19101-8873 SMALL BUSINESS LIAISON: Ms. Margaret Kane-Walls

EMAIL ADDRESS: kanem@wyeth.com TELEPHONE NUMBER: (484) 865-5742

**FAX NUMBER**: (484) 865-8208

PRODUCT AND/OR SERVICE DESCRIPTION: Pharmaceutical

**TYPE OF BUSINESS:** Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Capital, contract manufacturing and licensing, general and administrative, human resources, information technology, marketing and sales, medical, maintenance repair and operations, other, packaging, research and development, raw materials, SP&S



## **PHYSICIANS**

**COMPANY: NES Government Services** 

ADDRESS: 6477 College Park Square - Suite 316 CITY: Virginia Beach, STATE: VA ZIPCODE: 23464 SMALL BUSINESS LIAISON: Mr. Terry Zackowski

EMAIL ADDRESS: tzackows@neshold.com

**TELEPHONE NUMBER:** (757) 420-7985 - Extension 209 **FAX NUMBER:** (757) 420-6616

PRODUCT AND/OR SERVICE DESCRIPTION: Physicians

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Physicians

COMPANY: PhyAmerica Government Services, Inc ADDRESS: 1000 Park Forty Plaza - Suite 280 CITY: Durham, STATE: NC ZIPCODE: 27713 SMALL BUSINESS LIAISON: Ms. Terri Anthony EMAIL ADDRESS: Terri.Anthony@Phyamerica.com

**TELEPHONE NUMBER: (919)** 768-4634 **FAX NUMBER: (919)** 309-1402

PRODUCT AND/OR SERVICE DESCRIPTION: Physicians

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Provider services, medical diagnosis and treatment



PRESCRIPTION VIALS AND CLOSURES

**COMPANY:** Kerr Group Inc **ADDRESS:** P.O. Box 8527

CITY: Lancaster, STATE: PA ZIPCODE: 17604-8527 SMALL BUSINESS LIAISON: Mr. David D. Klopp EMAIL ADDRESS: david\_klopp@kerrgroup.com

**TELEPHONE NUMBER:** (717) 390-8458 **FAX NUMBER:** (717) 390-8425

PRODUCT AND/OR SERVICE DESCRIPTION: Prescription Vials and Closures

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES:



#### PRIMARY CARE SERVICES

**COMPANY:** Grant Memorial Hospital

ADDRESS: P.O. Box 1019

CITY: Petersburg, STATE: WV ZIPCODE: 26847 SMALL BUSINESS LIAISON: Ms. Sandy Michaels EMAIL ADDRESS: <a href="mailto:smichaels@grantmemorial.com">smichaels@grantmemorial.com</a>

TELEPHONE NUMBER: (304) 257-1026 FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Primary Care Services

TYPE OF BUSINESS: Hospital

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Clinical services, primarily medical and laboratory, computers, software/supplies, telephone,

copier/fax equipment, miscellaneous furniture, signage

**COMPANY:** JFK Medical Center **ADDRESS:** 10094 Premier Parkway

CITY: Miramar, STATE: FL ZIPCODE: 33025 SMALL BUSINESS LIAISON: Mr. Kent Nance EMAIL ADDRESS: kent.nance@hcahealthcare.com

**TELEPHONE NUMBER:** (954) 689-4641 **FAX NUMBER:** (954) 689-4690

PRODUCT AND/OR SERVICE DESCRIPTION: Primary Care Services

TYPE OF BUSINESS: Hospital

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Primary batteries, dry and wet, scrap and waste materials, equipment support, business services, surgical and medical instruments and apparatus, industrial machinery and equipment, medical, dental and hospital equipment and supplies, surgical and medical instruments and apparatus, petroleum and petroleum products, fabricated textile products, consulting, highway and street construction, paint, glass and wallpaper stores, lawn and garden services, plumbing, heating and A/C, medical supplies, communication services, toner cartridges, maintenance of sterilizers, marketing, local passenger transportation

**COMPANY:** Phoebe Putney Memorial Hospital

ADDRESS: 417 Third Avenue

CITY: Albany, STATE: GA ZIPCODE: 31702-1828 SMALL BUSINESS LIAISON: Ms. Linda Pelletier

EMAIL ADDRESS: |pellti@ppmh.org

**TELEPHONE NUMBER:** (229) 312-5830 **FAX NUMBER:** (229) 312-5853

PRODUCT AND/OR SERVICE DESCRIPTION: Primary Care Services

**TYPE OF BUSINESS:** Hospital

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Transcription, heating and A/C purchases, installation and repairs, printing

**COMPANY:** Sterling Medical

ADDRESS: 411 Oak Street - Suite 200

CITY: Cincinnati, STATE: OH ZIPCODE: 45219 SMALL BUSINESS LIAISON: Mr. Brandon Blatt EMAIL ADDRESS: bblatt@sterlingmedcorp.com

**TELEPHONE NUMBER:** (513) 984-1800 - Extension 117 **FAX NUMBER:** (513) 984-4909

PRODUCT AND/OR SERVICE DESCRIPTION: Primary Care Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Physician, nursing, professional service



#### PROFESSIONAL SERVICES AND RESEARCH AND DEVELOPMENT

**COMPANY:** Booz Allen & Hamilton, Inc. **ADDRESS:** 8283 Greensboro Drive

CITY: McLean, STATE: VA ZIPCODE: 22102-3838 SMALL BUSINESS LIAISON: Ms. Verna Montgomery EMAIL ADDRESS: montgomery verna@bah.com

TELEPHONE NUMBER: (703) 917-2340 FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Professional Services and Research and Development

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Professional services, research and development



#### PROPERTY MANAGEMENT

**COMPANY:** Ocwen Federal Bank

ADDRESS: 1675 Palm Beach Lakes Boulevard

CITY: West Palm Beach, STATE: FL ZIPCODE: 33401 SMALL BUSINESS LIAISON: Ms. Margery Rotundo

EMAIL ADDRESS: mrotundo@ocwen.com
TELEPHONE NUMBER: (561) 682-8522
FAX NUMBER: (561) 682-8173

PRODUCT AND/OR SERVICE DESCRIPTION: Property Management

TYPE OF BUSINESS: Bank

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Real estate brokers, attorneys - eviction, maintenance, real estate appraisal, title insurance, closing

services, escrow contracts



#### **PROSTHETICS**

**COMPANY:** Zimmer USA Inc

ADDRESS: 1800 West Center Street

CITY: Warsaw, STATE: IN ZIPCODE: 46581 SMALL BUSINESS LIAISON: Mr. Barry L. Cann EMAIL ADDRESS: <u>barry.cann@zimmer.com</u>

**TELEPHONE NUMBER:** (574) 372-4220 **FAX NUMBER:** (574) 372-4764

PRODUCT AND/OR SERVICE DESCRIPTION: Prosthetics

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Raw materials, maintenance repair and operations, packaging, operating services



### **PUBLIC UTILITY**

**COMPANY:** Florida Power & Light Company

ADDRESS: 700 Universe Boulevard

CITY: Juno Beach, STATE: FL ZIPCODE: 33408 SMALL BUSINESS LIAISON: Brenda Cook Shaw EMAIL ADDRESS: Brenda Cooke Shaw@fpl.com

**TELEPHONE NUMBER: (561) 691-3057 FAX NUMBER: (561) 691-7471** 

PRODUCT AND/OR SERVICE DESCRIPTION: Public Utility

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES:

**COMPANY:** Mississippi Power Company

ADDRESS: P.O. Box 4079

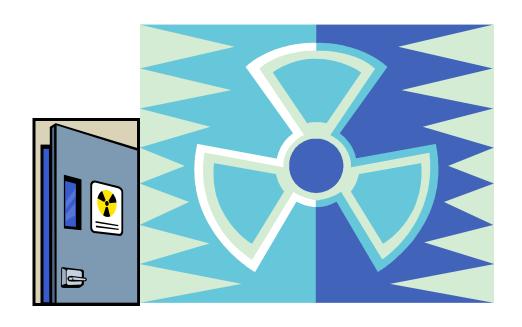
CITY: Gulfport, STATE: MS ZIPCODE: 39502-4079 SMALL BUSINESS LIAISON: Mr. Steve L. Williams, Jr. EMAIL ADDRESS: SLWILLIA@SOUTHERNCO.COM

**TELEPHONE NUMBER: (228) 867-1191 FAX NUMBER: (228) 867-1196** 

PRODUCT AND/OR SERVICE DESCRIPTION: Public Utility

TYPE OF BUSINESS:

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Advertising, miscellaneous, arresters, asbestos services, ash handling parts, automotive accessories/vehicles, batteries, battery chargers and rectifiers, bearings, belts, blowers, boiler outage services, building supplies, busbar and accessories, bushings, transformers, etc, cable accessories, capacitator banks, chain, chemicals, circuit breakers, coal feeders, communication equipment, compressor, computers, computer services and maintenance, condenser, contracts and services, conveyor systems, cooling tower, copier, couplings, crane, distribution material, drums, electrical hardware, electronic components, environmental material disposal, expansion joints, power plant electric turbine fans, filters, fasteners, furniture, fuses, gases, gaskets, gauges, generator, guard service, heat exchanger power plan auxilliary equipment, heater air power plan, heater feedwater, hose, instrumentation, insulators, janitorial, lamps and lighting, landscaping, locks, lubricants, manlifts, marine, metallurgical lab, metals, meters, motor control/parts, number and lettering system, office equipment supplies and service, packing, panels and switchboards, paper, plumbing, poles, precipitator, printing, etc



# RADIATION THERAPY AND RELATED SYSTEMS AND EQUIPMENT INCLUDING INSTALLATION

**COMPANY:** Varian Medical Systems

ADDRESS: 911 Hansen Way

CITY: Palo Alto, STATE: CA ZIPCODE: 94306 SMALL BUSINESS LIAISON: Ms. Barbara Garcia EMAIL ADDRESS: <u>Barbara.garcia@varian.com</u>

**TELEPHONE NUMBER:** (650) 424-6674 **FAX NUMBER:** (650) 424-5727

PRODUCT AND/OR SERVICE DESCRIPTION: Radiation Therapy & Related Systems and Equipment Including Installation

TYPE OF BUSINESS: Manufacturer

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Fabricated sheet metal, pager supplies, transformers, brazed ceramics, building improvements, machines components, printing, cable and harness assemblies, computer software and hardware, office supplies, packaging products and service



### REHABILITATION EQUIPMENT AND SUPPLIES

**COMPANY:** Sammons Preston **ADDRESS:** 4 Sammons Court

CITY: Bolingbrook STATE: IL ZIPCODE: 60440 SMALL BUSINESS LIAISON: Mr. John Dawley EMAIL ADDRESS: john.dawley@abilityone.com

TELEPHONE NUMBER: (630) 226-1496 FAX NUMBER: PRODUCT AND/OR SERVICE DESCRIPTION: Rehabilitation Equipment and Supplies

**TYPE OF BUSINESS:** Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES:



### **RELOCATION SERVICES**

**COMPANY:** Cendant Mobility Services Corporation

ADDRESS: 42 Apple Ridge Road

CITY: Danbury, STATE: CT ZIPCODE: 06810 SMALL BUSINESS LIAISON: Mr. T. Thomas Davis EMAIL ADDRESS: tom.davis@cendantmobility.comj

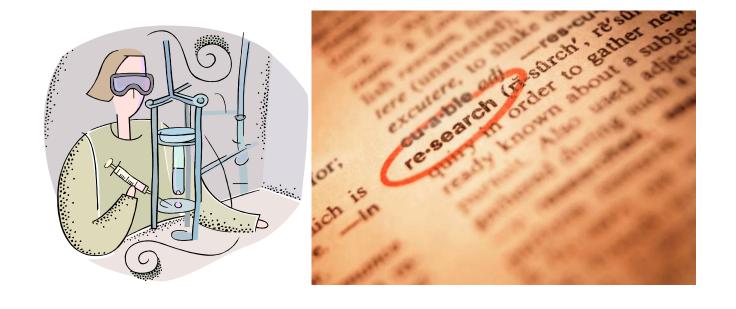
TELEPHONE NUMBER: FAX NUMBER:

PRODUCT AND/OR SERVICE DESCRIPTION: Relocation Services

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Appraisals/inspection, repairs maintenance improvements, broker costs, marketing appraisals,

household goods moving



### **RESEARCH SERVICES**

**COMPANY: RAND** 

ADDRESS: 1700 Main Street - P.O. Box 2138

CITY: Santa Monica, STATE: CA ZIPCODE: 90407

**SMALL BUSINESS LIAISON:** Ms Shirley Hall

EMAIL ADDRESS: Shall@Rand.org

**TELEPHONE NUMBER:** (310) 393-0411 - Extension 6291 **FAX NUMBER:** (310) 451-6973

PRODUCT AND/OR SERVICE DESCRIPTION: Research Services

**TYPE OF BUSINESS:** 

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Microcomputer hardware/software, office supplies, computer supplies, office furniture, transportation services, messenger, services, printing, reprographic and copying services, office equipment and machine repairs, building maintenance supplies and repair services, groundskeeper services, printing and copying services, courier services, data entry, graphic art and design, document typesetting, editing and copying, transcription and language interpretation, electrical and electronic supplies, printing services and supplies, computer and office supplies, groundskeeper services



### **SCREENING AND HEPATITIS ABC AND E**

**COMPANY:** Bio-Rad Laboratories **ADDRESS:** 6565 185th Avenue NE

CITY: Redmond, STATE: WA ZIPCODE: 98052 SMALL BUSINESS LIAISON: Ms. Jeanette Stockert EMAIL ADDRESS: Jeanette\_Stockert@Bio-Rad.com

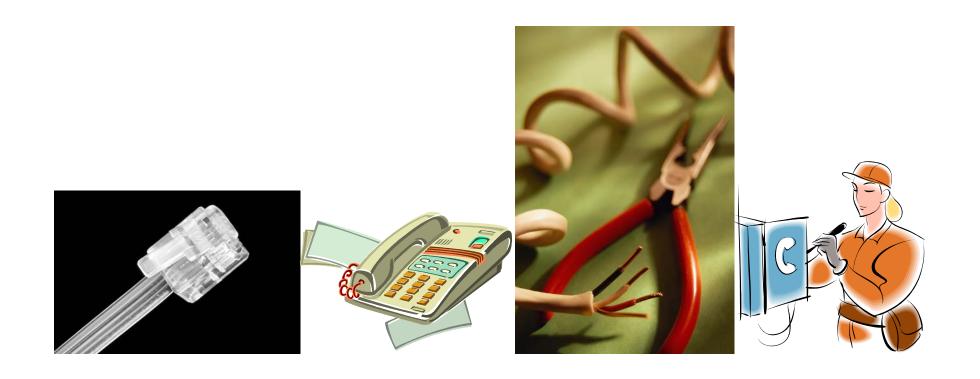
**TELEPHONE NUMBER:** (425) 498-1761 - (800) 666-8111 – Extension 1761 **FAX NUMBER:** (425) 498-1757

PRODUCT AND/OR SERVICE DESCRIPTION: Screening and Hepatitis ABC and E

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Production supplies, administrative and office supplies, shipping supplies and services, packaging

supplies, consulting services, freight, copier supplies, building maintenance and janitorial services, equipment repair, building security,



# TELEPHONE SYSTEMS HARDWARE/SOFWARE MAINTENANCE SERVICE

**COMPANY:** Intecom Inc

ADDRESS: 2811 Internet Boulevard

CITY: Frisco, STATE: TX ZIPCODE: 75034-1851

SMALL BUSINESS LIAISON: Mr. Lee Davis EMAIL ADDRESS: lee.davis@aastra.com
TELEPHONE NUMBER: (469) 365-3285

PRODUCT AND/OR SERVICE DESCRIPTION: Telephone System Hardware/Software Maintenance

TYPE OF BUSINESS: Telecommunication Company - Manufacture and Distribute

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Packaging, printing, metal fabrication, electronic components, connectors, peripherals, modems,

**FAX NUMBER:** (469) 365-3003

cabling and cable assemblies, printed circuit boards and assemblies, wiring, plastics



### **TRANSPORTATION**

**COMPANY:** MV Transportation

ADDRESS: 360 Campus Lane - Suite 201

CITY: Fairfield, STATE: CA ZIPCODE: 94534 SMALL BUSINESS LIAISON: Ms. Amy Santiago

**EMAIL ADDRESS:** 

**TELEPHONE NUMBER:** (707) 863-8980 - Extension 3023 **FAX NUMBER:** (206) 600-5054

PRODUCT AND/OR SERVICE DESCRIPTION: Transportation

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Uniforms, fuel, automotive supplies, transportation, office supplies, janitorial



TRAVEL MANAGEMENT SERVICE

**COMPANY:** World Wide Travel Service Inc.

ADDRESS: 2228 Cottondale Lane

CITY: Little Rock, STATE: AR ZIPCODE: 72202 SMALL BUSINESS LIAISON: Mr. Randall S. Rusinko

EMAIL ADDRESS: randyr@mail.wwts.com
TELEPHONE NUMBER: (501) 378-4713

PRODUCT AND/OR SERVICE DESCRIPTION: Travel Management Service

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Travel Management Services

**FAX NUMBER:** 



#### WAREHOUSE SPACE - CONSOLIDATED MAIL OUT PHARMACY

**COMPANY:** Southwest Gateway, Inc.

**ADDRESS:** 2555 East Camelback Road - Suite 800 **CITY:** Phoenix, **STATE:** AZ **ZIPCODE:** 85016

SMALL BUSINESS LIAISON: Ms. Theresa Schultz - Mr. David Snell

EMAIL ADDRESS: Thersa.Schultz@OpusWest.com; david.snell@opuswest.com

TELEPHONE NUMBER: (602) 468-7000 - (602) 468-7076 FAX NUMBER: (602) 468-7010 PRODUCT AND/OR SERVICE DESCRIPTION: Warehouse Space - Consolidated Mail Out Pharmacy

**TYPE OF BUSINESS:** 

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Construction



## WHEELCHAIR (ESCORT)

**COMPANY:** Sunrise Medical

**ADDRESS:** 7477 East Dry Creek Parkway

CITY: Longmont, STATE: CO ZIPCODE: 80503 SMALL BUSINESS LIAISON: Mr. David Illig EMAIL ADDRESS: dave.illig@sunmed.com

PRODUCT AND/OR SERVICE DESCRIPTION: Wheelchair (Escort)

TYPE OF BUSINESS: Manufacturer/Distributor

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Metal tubing, plastic, metal components, fasteners, electronics, labels, resin, motors, actuators,

finishing and services for product marketing



## X-RAY EQUIPMENT AND SUPPLIES

**COMPANY:** AGFA Corporation **ADDRESS:** 100 Challenger Road

CITY: Ridgefield Park, STATE: NJ ZIPCODE: 07660

SMALL BUSINESS LIAISON: Ms. Priscilla Leak EMAIL ADDRESS: <a href="mailto:Priscilla.Leak@AGFA.com">Priscilla.Leak@AGFA.com</a>

**TELEPHONE NUMBER:** (908) 231-5308 **FAX NUMBER:** (908) 231-5209

PRODUCT AND/OR SERVICE DESCRIPTION: Medical Equipment and Supplies

TYPE OF BUSINESS: Manufacturer

POTENTIAL SUBCONTRACTING OPPORTUNITIES: Metal fabrication, photo imaging (OPTO mechanical), hardware and software, packaging paper

products, services, electronic, chemicals and aluminum consulting

**COMPANY:** Eastman Kodak Company

ADDRESS: 343 State Street

CITY: Rochester, STATE: NY ZIPCODE: 14650-0507 SMALL BUSINESS LIAISON: Ms. Joyce M. Wichie

EMAIL ADDRESS: joyce.wichie@kodak.com

**TELEPHONE NUMBER:** (585) 724-9969 **FAX NUMBER:** (585) 724-4122

PRODUCT AND/OR SERVICE DESCRIPTION: X-Ray Equipment and Supplies

**TYPE OF BUSINESS:** Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Acquired products and digital media, capital equipment and services, chemicals, construction, film base, fuels and energy, gel and bone, manufactured services, maintenance repair and operations and spare parts, packaging supplies, paper base and wood pulp, research and development, reins, silver, site services, assemblies, circuit boards, electrical components, metal frames and components, plastics, systems and software, advertising, benefits, contract labor, facilities, IT-3rd party software, IT-desktop/midrange, IT services and telecom, logistics, marketing and professional services, travel/fleet

**COMPANY:** Sourceone Healthcare **ADDRESS:** 8020 Tyler Boulevard

CITY: Mentor, STATE: OH ZIPCODE: 44060 SMALL BUSINESS LIAISON: Mr. John M. Olzinger EMAIL ADDRESS: john.olzinger@Sourceonehealth.com

**TELEPHONE NUMBER:** (440) 701--1300 **FAX NUMBER:** (440) 701-1274

PRODUCT AND/OR SERVICE DESCRIPTION: X-Ray Equipment and Supplies

TYPE OF BUSINESS: Distributor

**POTENTIAL SUBCONTRACTING OPPORTUNITIES:** Radiology accessories, supplies and equipment, medical furniture, mammography chairs, ultrasound tables, disposal procedure trays, medical wipes, X-ray protective apparel; X-ray view boxes, positioning aids, chart holders, silver recovery products/services, consulting, imaging accessories, equipment/accessory repair, computer maintenance and upgrade, office furniture, GSA Advantage! Ecat, equipment rental and maintenance, travel and entertainment, office supplies, advertising and promotion, cleaning services, courier services